ANNUAL REPORT 2013

For the year ended 31 December 2013

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BOARD OF DIRECTORS AND PROFESSIONAL ADVISERS

Board of Directors Sp. N. Filaretos, Chairman

Ch. C. Giampanas, Vice-Chairman

G. A. Georgiou, Managing Director - CEO

A. M. Michaelides

L. A. Papagarifallou

Dr. A. K. Kritiotis

I. S. Monastiriotis

L.A. Papalambrianou (Appointed on 26 April 2013)

N. Maurogenis (Appointed on 26 April 2013)

Secretary M. Aristidou (Appointed on 26 April 2013)

L. A. Papalambrianou (Resigned on 26 April 2013)

Legal Advisers Chryssafinis & Polyviou LLC

Andreas V. Zachariou & Co. LLC

L. Papafilippou & Co. LLC

Independent Auditors KPMG Limited

Registered office Corner of Chilonos & Gladstonos Street,

Stylianou Lena Square, Nicosia

Head office Alpha Bank Building

3, Lemesos Avenue

Nicosia

DECLARATION OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE PERSON RESPONSIBLE FOR THE PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

In accordance with Article 9 sections (3)(c) and (7) of the Transparency Requirements (Traded Securities in Regulated Markets) Law of 2007 ("Law") we, the members of the Board of Directors and the Company's person responsible for the consolidated financial statements of the Group of Alpha Bank Cyprus Limited for the year ended 31 December 2013, confirm that, to the best of our knowledge:

- a) the annual consolidated financial statements which are presented on pages 15 to 115:
 - (i) were prepared in accordance with International Financial Reporting Standards as adopted by the European Union and in accordance with the provisions of Article 9 section (4) of the Law, and
 - (ii) give a true and fair view of the assets and liabilities, the financial position and the profit or losses of the Group of Alpha Bank Cyprus Limited, and
- b) the Directors' report gives a fair review of the developments and the performance of the business as well as the financial position of the Group of Alpha Bank Cyprus Limited together with a description of the principal risks and uncertainties which they face.

Members of the Board of Directors and person responsible of the Company's consolidated financial statements

Sp. N. Filaretos – Chairman

Ch. C. Giampanas – Vice-Chairman

G. A. Georgiou – Managing Director

A. M. Michaelides – Board Member

L. A. Papagarifallou – Board Member

Dr. A. K. Kritiotis – Board Member

I. S. Monastiriotis – Board Member

L. A. Papalambrianou – Board Member

N. Maurogenis – Board Member

D. Karatsis - Head of Financial Control Division

BOARD OF DIRECTORS' REPORT

The Board of Directors of Alpha Bank Cyprus Limited (the "Company") presents to the members its annual report and the audited consolidated financial statements of the Group for the year ended 31 December 2013.

PRINCIPAL ACTIVITIES

The Company is the parent company of the Group of Alpha Bank Cyprus Limited (the "Group").

During 2013, the Group continued to conduct full banking operations by providing a wide range of banking and financial services.

The Company is a subsidiary of Alpha Bank S.A., which is registered in Greece.

Alpha Trustees Limited is a subsidiary of the Company. On 20 December 2013, Alpha Trustees Limited was sold to a company of the Group of Alpha Bank S.A.

REVIEW OF THE DEVELOPMENTS, POSITION AND PERFORMANCE OF ACTIVITIES

Key financial figures		From 1 Jan	From 1 January until -		
In €'m.	Change	31.12.2013	31.12.2012		
		€	€		
Profit from operations	-19,8%	127,6	159,2		
Total administrative expenses	-5,6%	53,9	57,1		
Profit from operations before provisions	-27,9%	73,6	102,1		
Provisions for impairment of doubtful					
debts	21,9%	172,8	141,8		
Loss for the year after tax	232,7%	-103,8	-31,2		
Loss per share	ŕ	-72,7 cent	22,6 cent		
In €'m.		31.12.2013 €	31.12.2012 €		
Net loans and advances to customers	-7,2%	3.467,1	3.737,0		
Deposits from customers	-21,9%	2.031,9	2.600,7		

Interest income amounted to \le 181,5mil. a decrease of 25,9% compared to \le 245,0 m for the year 2012, mainly due to the decrease in the interest margin and the loans balances.

Interest expense amounted to €74,4m a decrease of 31,8% compared to €109,1 m. for the year 2012, mainly due to the decrease in the cost of deposits and the deposit balances.

Net income from fees and commission amounted to &0.13,4 m, a decrease of 29,1% compared to &0.18,9 m for the year 2012, mainly due to the reduction in the economic activity, especially after the events following the decisions of Eurogroup.

BOARD OF DIRECTORS' REPORT (cont.)

REVIEW OF THE DEVELOPMENTS, POSITION AND PERFORMANCE OF ACTIVITIES (cont.)

Profit from operations of the Group for the year 2013 amounted to €127,6 m, a decrease of 19,8% compared to €159,2 m for the year 2012.

Administrative expenses of the Group amounted to $\[\in \]$ 53,9 m for the year 2013 a decrease of 5,6% compared to $\[\in \]$ 57,1 m for the year 2012. The cost to income ratio increased to 42,2% in compared to 35,9% for the year 2012.

The provisions for impairment of doubtful debts for the year 2013 amounted to \in 172,8 m an increase of 21,9% compared to \in 141,8 m for the year 2012. The increase in provisions for impairments is due to the deterioration of economic conditions in 2013 and, the increase in the credit risk of the loan portfolio. The accumulated provisions for doubtful debts amounted to \in 698,7 m as at 13 December 2013 and represents 16,8% of total gross loans and advances to customers.

Net loans and advances to customers as at 31 December 2013, amounted to ≤ 3.467 ,1m a decrease of 7,2% compared to 31 December 2012. Deposits from customers decreased by 21,9%, amounting to ≤ 2.031 ,9 m.

FINANCIAL RESULTS

The results of the Group are presented in the Consolidated Statement of Comprehensive Income on pages 15 & 16 of the consolidated financial statements.

The losses for the year attributable to owners amounted to $\in 103.864.274$ (2012: losses $\in 31.571.180$).

DIVIDEND

The Board of Directors do not recommend the payment of dividend for the year 2013 (2012: €nil).

RISK MANAGEMENT

Risk is considered any financial or other factor that creates a possibility of future decreases in profitability.

The main risks inherent to the range of the Group's business are credit risk, market risk (mainly interest rate and foreign exchange risk), liquidity risk, operational risk and compliance risk.

Detailed description of the risks and their management is described in note 37 of the consolidated financial statements.

CAPITAL ADEOUACY

Capital adequacy – Increase in capital

During the year 2013 the Company increased its capital base by €129 m via the issue of ordinary shares amounting to €65 m and capital convertible capital securities amounting to €64 m.

DIRECTORS' REPORT (cont.)

CAPITAL ADEQUACY (cont.)

Capital adequacy – Increase in capital (cont.)

The increase in capital was a requirement of the Central Bank of Cyprus, according to the capital needs of the Company based on the adverse scenario of the diagnostic assessment carried out by PIMCO.

The review took place within the framework for evaluating the condition of the banking system of the country in order to determine the capital needs of each systemic bank based on one basic and one adverse macroeconomic scenario for the next three years.

The shares and the convertible bonds were wholly purchased by the parent company Alpha Bank S.A. which holds 100% of the share capital of the Company.

As of 1 January 2014 a new regulation known as CRR and a new directive known as CRD IV are effective for the capital adequacy calculations. The Central Bank of Cyprus has chosen to gradually implement the new regulation and directive based on the transitional provisions which have not yet been determined. The Company is evaluating the potential impact on its capital and capital requirements from the adoption of CRR and CRD IV. The Company expects that the impact of the application of CRR and CRD IV will be manageable.

Capital Adequacy - Alpha Bank S.A.

During 2013, Alpha Bank S.A has increased its share capital by €4,571 billion, thereby covering the group's capital needs as those had been determined by Bank of Greece.

The share capital increase by preemption rights issue of \in 457.1 million was fully covered as well as a private placement for an additional \in 92.9 million which was covered by selected institutional and other individual investors. The remaining amount of \in 4.021 billion was covered by direct subscription of the Hellenic Financial Stability Fund through contribution of bonds issued by the European Financial Stability Facility.

On 6 March 2014, the Bank of Greece announced the capital needs for the Greek banks taking into account expected losses as defined in the Baseline Scenario of the Blackrock Solutions assessment. The capital needs of Alpha Bank S.A. amounted to €262million and they were the lowest among the other Greek systemic banks.

On 31 March 2014, Alpha Bank S.A. completed the process of increasing its share capital by $\in 1,2$ billion through a private placement to qualified investors. The funds from the offering will be used for the recapitalization of Alpha Bank S.A. with high quality regulatory capital, which will facilitate the repurchase of preference shares owned by the Greek Government amounting to $\in 940$ millions.

Additionally, Alpha Bank S.A. takes part in the exercise of banking supervision in accordance with the provisions of the regulation on the single supervision mechanisms. The exercise which includes an overall assessment of the banking system aims to establish a single supervisory mechanism. This is considered to be the first step for creating a European banking union, which will be based on a single rulebook for financial services and a new framework for the deposit insurance and reforms. The evaluation includes stress tests in collaboration with the European Banking Authority. Alpha Bank S.A based on the available data, the simulation of extreme conditions that it has performed and the assessment of capital adequacy, considers that it has adequate reserves in order, during the upcoming «Asset Quality Review» of European Central Bank and the stress tests to satisfy the baseline and adverse scenario.

DIRECTORS' REPORT (cont.)

FUTURE DEVELOPMENT

The economic crisis and uncertainty about the economy in general has resulted in the intensification of risks to which the company is exposed, while at the same time it increases the uncertainty of achieving adequate future profitability in the medium term.

Based on the current economic environment and challenges of the market, the Group will follow a conservative business plan based on the following priorities:

- containment of the the past due loans and the effective management of problematic loans,
- maintenance and attraction of new deposits,
- deleveraging of the loan portfolio,
- containment of operating costs and increase in productivity, and
- continued improvement in quality of the provision of services to customers.

SHARE CAPITAL

On the 1 November 2013, the Company proceeded to increase its share capital from epsilon 118.575.000 divided into 139.500.000 ordinary shares of nominal value epsilon 0.85 each to epsilon 135.575.000 divided into 159.500.000 ordinary shares of nominal value epsilon 0.85 each.

The increase in share capital was made by cash contribution amounting to €65.000.000 from the owners of the Company. The difference between the issue price and the nominal value amounts to €48.000.000 and was recognized as a share premium in the statement of changes in equity.

BRANCHES

The Group is currently comprised of a network of 29 branches (2012:31) and other specialized units which are effectively supported by ATMs, internet banking and mobile banking. The number of branches has decreased by 2 branches during the year following policy for the containment of operating expenses and increase in productivity.

DIRECTORS' REPORT (cont.)

BOARD OF DIRECTORS

The members of the Board of Directors at the date of this report are presented below:

Sp. N. Filaretos, Chairman

Ch. C. Giampanas, Vice-Chairman

G.A Georgiou, Chief Executive Officer

A.M. Michaelides

L.A Papagarifallou

Dr. A. K. Kritiotis

I.S. Monastiriotis

L.A. Papalambrianou (since 26 April 2013)

N. Maurogenis (since 26 April 2013)

CORPORATE GOVERNANCE REPORT

Introduction

Alpha Bank Cyprus Limited is 100% subsidiary of Alpha Bank S.A., which is listed on the Athens Stock Exchange. The corporate governance framework which is implemented by the Bank aims to protect the interests of all stakeholders. The Bank complies with the Directive of the Central Bank for the Framework of Principles of Operation and Criteria of Assessment of Banks' Internal Governance and Internal Control Systems of Banks. The operations of the Company, as a member of the Alpha Bank S.A. Group, are also closely supervised by the parent company.

Ethics

The Company implements the best business practices in its activities, management, code of conduct for Management and Employees between each other and towards clientele, the shareholders and other relevant stakeholders.

Obligations

Alpha Bank Cyprus Limited embeds the following obligations with regard to its business activities:

- Towards its clientele, Alpha Bank Cyprus Limited undertakes to provide them with complete priority in services and a continued improvement in the quality of reception, information and provided services.
- Towards its shareholders, a continued commitment by Alpha Bank Cyprus Limited to further goodwill and to secure a reasonable return on it investments.
- Towards its Personnel, Alpha Bank Cyprus Limited undertakes to secure fair reward, excellent working conditions and the potential to progress based on merit and equal treatment without discrimination.
- Towards society as a whole, Alpha Bank Cyprus Limited undertakes to actively contribute towards progress and to improve the basic elements of its cohesion with society, such as culture, education, health and the environment.

Principles

Every activity of Alpha Bank Cyprus Limited, whose ultimate purpose is the development and good standing of the Group, is governed by principles imposed by Law or Ethics, such as:

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

Ethics (cont.)

- integrity and honesty,
- objectivity and independence,
- confidentiality and discretion,
- conscious, disciplined and reasonable risk taking,
- complete, accurate and truthful information,
- corporate social responsibility .

Obligations

The above obligations and principles give rise to further obligations for Management and Employees which are recorded in the Staff Manual, Directions issued by General Management and in Circulars.

The Staff Manual contains the provisions which cover the general duties of Employees, the required confidentiality, the expected behavior outside of the Company, the prohibition of discussion and publication of topics of political nature, the creation of debt, the prohibition of gambling, unauthorised duties, the prohibition of accepting gifts whilst providing a service as a Director or Employee of Alpha Bank Cyprus Limited and the avoidance of conflicts of interest whilst performing transactions.

Circulars are used to regulate matters which involve the adoption of regulatory and legislative frameworks such as the enforcement of relevant legislation regarding health and safety in the work environment of the Group and the prohibition of smoking in all areas of the Group without exception.

Finally, Alpha Bank Cyprus Limited enforces the Code of Banking Conduct of the Cyprus Banking Association, of which it is a member.

Board of Directors

The principal obligation and duty of the Board of Directors is to continuously promote the long-term economic value of the Company and to defend the Group's best interests whilst talking into regard the interests of other stakeholders in the Group.

The main duties of the Board of Directors are:

- The supervision of Executive Management.
- The approval of strategy and budget.
- The supervision of internal control systems, risk management and regulatory compliance.
- The supervision of the Company's operations.

The Board of Directors convenes regularly in order to discharge its duties. 18 meetings of the Board of Directors took place within the year 2013. The Board of Directors is comprised of Executive and non-Executive members. The non-Executive members of the Board of Directors need to fulfill independence criteria as approved by the Board of Directors and which are in accordance with the Directions provided by the Central Bank of Cyprus.

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

Board of Directors (cont.)

Within the year 2014 the composition of the Board of Directors shall be comprised so as the majority of members of the Board of Directors and the Chairman are independent, as defined in the amendment to the Business of Credit Institutions Law.

In accordance with the Article of Association of the Company, the number of members of the Board of Directors is between six and eighteen, unless otherwise decided in a General Meeting. At every annual General Meeting, the 1/3 of the relevant Directors resign from their position. The Directors who resign are those with the longest service from the date of their most recent election. A departing Director is entitled to run for re-election. Each new Director who is appointed holds their position only until the next General Meeting, and can be reelected, but is not taken into account when determining which Directors are to depart based on rotation. The Chief Executive Officer is not subject to rotation and is not taken into account when determining the Director to depart by rotation.

At 31 December 2013, the Board of Directors consisted of the following:

	Name	Category	Profession
Chairman	Spyros N.Filaretos	Non Executive	Banking
Vice- Chairman	Christos C. Giampanas	Non Executive	Banking
Members	George A. Georgiou	Chief Executive Officer	Banking
	Andreas K. Kritiotis	Independent Non- Executive	CEO of an Insurance Company
	Andreas M. Michaelides	Independent Non- Executive	Accountant/Business Consultant
	Ioannis S. Monastiriotis	Non-Executive	Banking
	Lazaros A. Papagaryfallou	Non-Executive	Banking
	Lambros A.	Executive – General	Banking
	Papalambrianou	Director Risk & Finance	
	Nikolas A. Maurogenis	Executive – General Director Operations	Banking

Mr. Spyros N. Filaretos, Mr.Christos C. Giampanas, Ioannis S. Monastiriotis and Mr. Lazaros A. Papagarifallou are key management personnel of the parent company Alpha Bank S.A.

Mr. Andreas Michaelides, Dr. Andreas K. Kritiotis are non-executive independent members of the Board of Directors. Mr. Andreas M. Michaelides has been appointed as Senior Independent Director.

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

Board of Directors (cont.)

On 26 April 2013, Mr Christos Giampanas, an existing member of the Board of Directors was appointed Vice-Chairman. On the same date, Mr Lambros Papalambrianou and Mr. Nikolas Mavrogenis were appointed as members of the Board of Directors.

According to Article 89 of the Articles of Association of the Company, Mr. Spyros N. Filaretos, Lazaros A. Papagaryfallou and Mr. Andreas K. Kritiotis resign and, being eligible, offer themselves for re-election.

For all members of the Board of Directors the consent of the Central Bank of Cyprus has been obtained in accordance with the fitness and probity (Assessment Criteria) of Directors and Managers of Banks Directive.

Remuneration of Executive and non-Executive Members

The remuneration and benefits of Executive and non-Executive Members are described in note 42 of the consolidated financial statements.

Board Committees

The Audit Committee, Risk Management Committee and the Nominations / Internal Governance Committee were active throughout the course of 2013. The responsibilities of the Remuneration Committee have been delegated to the Remuneration Committee of the parent company Alpha Bank S.A, with the consent of the Central Bank of Cyprus.

Audit Committee

The main responsibilities of the Audit Committee, as approved by the Board of Directors are:

- Monitoring the adequacy and effectiveness of the internal control system and in particular the functions of Internal Audit and Compliance.
- Evaluation of findings and recommendations of audits.
- The submission of proposals to the Board of Directors regarding the appointment of independent auditors.

The Committee convenes at least four times per year or more frequently if circumstances require. During 2013 the Committee convened five times.

At 31 December 2013, the composition of the Audit Committee was as follows:

- Andreas Michaelides, Chairman
- Christos C. Giampanas
- Andreas Kritiotis

Mr. Lazaros A. Papagarifallou replaces Mr. Christos Giampanas in his absence.

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

Board Committees (cont.)

The Audit Committee confirms that it has complied with the independence procedures of internal audit. This conclusion is based on:

- The administrative structure of the Company and the meetings held with the Internal Auditor
- The assessment of the effectiveness of Internal Controls
- The assessment of other test results.

Risk Management Committee

The main responsibilities of the Risk Management Committee, as approved by the Board of Directors, are:

- The configuration and monitoring of risk taking strategies of all kinds, within the broader framework of strategy and policies of the Group
- The development of an internal risk management system
- The determination of the principles governing risk management
- The evaluation on an annual basis of, the adequacy and effectiveness of risk management policies and acceptable limits, the adequacy of provisions and in general the capital adequacy in relation to the amount and type of risk exposure.

The Committee convenes at least four times a year. During 2013 the Committee convened four times.

At 31 December 2013, the composition of the Risk Management Committee was as follows:

- Ioannis Monastiriotis, Chairman
- George A. Georgiou
- Andreas Kritiotis

Nominations/Internal Governance Committee

The main responsibilities of the Nominations/ Internal Governance Committee as approved by the Board are:

- Assessment of the effectiveness of the Board of Directors itself from the perspective of corporate governance.
- The evaluation on an annual basis of the skills, knowledge and expertise of the members of the Board of Directors.
- The submission of proposals and the start of the rotation and replacement of members of the Board of Directors.

The Committee convenes at least once a year or more frequently if circumstances require. During 2013 the Committee met twice.

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

Board Committees (cont.)

At 31 December 2013, the composition of the Nominations/Internal Governance Committee was as follows:

- Christos C. Giampanas, Chairman
- George A. Georgiou
- Andreas M. Michaelides

Mr Lazaros A. Papagarifallou replaces Mr. Christos C. Giampanas in his absence.

SHAREHOLDERS HOLDING MORE THAN 5% OF THE SHARE CAPITAL

As at 31 December 2013, the percentage of shareholders with direct or indirect holding of more than 5% of the issued share capital of the Company was as follows:

31 December 2013 % 100

Alpha Bank S.A.

During the period between 31 December 2013 and 30 days before the notification for the Annual General Meeting, there was no variation in the above percentage.

BOARD OF DIRECTORS' INTERESTS IN THE COMPANY'S SHARE CAPITAL

The direct or indirect shareholding in the Company held by members of the Board of Directors is described in note 41 of the consolidated financial statements.

RELATED PARTY TRANSACTIONS

Transactions with related parties are described in note 42 of the consolidated financial statements.

EVENTS AFTER THE REPORTING PERIOD

Events after the reporting period are described in note 45 of the consolidated financial statements.

INDEPENDENT AUDITORS

The independent auditors of the Company, KPMG Limited, have expressed their willingness to continue in office. A resolution giving authority to the Board of Directors to fix their remuneration will be submitted at the Annual General Meeting.

By order of the Board of Directors,

Maria Aristeidou Secretary Nicosia, 30 April 2014

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF

ALPHA BANK CYPRUS LIMITED

We have audited the accompanying consolidated financial statements of Alpha Bank Cyprus Limited (the "Company") and its subsidiaries (the "Group") on pages 15 to 117, which comprise the consolidated statement of financial position as at 31 December 2013, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Board of Directors' Responsibility for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of the Cyprus Companies Law, Cap. 113 and for such internal controls that the Board of Directors deem are necessary to enable the preparations of financial statements free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Alpha Bank Cyprus Limited and its subsidiaries as at 31 December 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU and the requirements of the Cyprus Companies Law, Cap. 113.

Emphasis of Matter

We draw attention to note 44 of the consolidated financial statements which refers to existing uncertainties which could adversely impact the ability of the Group to continue as going concern. Our opinion is not qualified in respect of this matter.

Report on Other Legal Requirements

Pursuant to the requirements of the Auditors and Statutory Audit of Annual and Consolidated Accounts of 2009 and 2013 Act, we report the following:

- We have obtained all the information and explanations we considered necessary for the purposes of our audit.
- In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of these books.
- The Company's financial statements are in agreement with the books of account.
- In our opinion and to the best of the information available to us and according to the explanations given to us, the financial statements give the information required by the Cyprus Companies Law, Cap. 113, in the manner so required.
- In our opinion, the information provided in the Board of Directors' report on pages 3 to 12 is consistent with the consolidated financial statements.

According to the requirements of Directive OD 190-2007-04 of Cyprus Securities and Exchange Commission, we report that a corporate governance statement has been prepared according to paragraphs (a), (b), (c), (f) and (g) of article 5 of the Directive and represents a special section of the Board of Directors' report.

Other matters

This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 34 of the Auditors and Statutory Audits of Annual and Consolidated Accounts Laws of 2009 and 2013 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

Christos V Vasiliou, FCA Certified Public Accountant and Registered Auditor for and on behalf of

KPMG Limited Certified Public Accountants and Registered Auditors Esperidon 14, 1087 Nicosia, Cyprus

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Note.	From 1 3 31.12.2013 €	fanuary to 31.12.2012 €
Continuing operations Interest income Interest expense Net interest income	5 5	181.525.434 (74.414.692) 107.110.742	245.043.072 (109.115.617) 135.927.455
Fees and commission income Fees and commission expense Net income from fees and commissions	6 6	14.835.973 (1.395.773) 13.440.200	20.303.672 (1.392.827) 18.910.845
Net (loss)/profit on changes of financial instruments measured at fair value Profit on disposal of investments available for sale Other income from operations	7 8	(331.325) 6.018.279 1.347.922 7.034.876	1.072.611 3.289.671 4.362.282
Profit from operations Loss on disposal of investment in subsidiary Provision for impairment of doubtful debts Staff costs Depreciation and amortisation Other expenses	16 9 20&21 10	127.585.818 (86.006) (172.842.090) (38.368.970) (2.311.510) (13.224.622)	159.200.582 (141.820.157) (39.136.561) (2.521.073) (15.446.704)
Loss for the year before taxation Taxation	11 12	(99.247.380) (4.616.894)	(39.723.913) 1.521.669
Loss for the year from continuing operations		(103.864.274)	(38.202.244)
Discontinued operations Profit from discontinued operations Loss for the year		(103.864.274)	7.016.258 (31.185.986)
Other comprehensive income recognised directly to Equity:			
Amounts that may be reclassified in the statement of comprehensive income Surplus on revaluation of investments Transfers on disposal of investments available for sale	17 17	3.933.619 (5.945.997)	9.629.946
Transfers of fair value on disposal of investments in subsidiaries Other comprehensive (expense)/ income for the year		549.328 (1.463.050)	1.990.147 11.620.093
Total comprehensive expense for the year		(105.327.324)	(19.565.893)

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (cont.)

		From 1 January to			
	Note.	31.12.2013	31.12.2012		
		€	€		
Loss attributable to the owners of the parent company					
From continuing operations		(103.864.274)	(38.202.244)		
From discontinued operations			6 601 061		
•		$\frac{-}{(103.864.274)}$	(31.571.180)		
Minority interest					
From continuing operations		-	-		
From discontinued operations			385.194		
Loss for the year		(103.864.274)	(31.185.986)		
Total comprehensive income for the year attributable					
to the owners of the parent company		(105 225 224)	(26.516.625)		
From continuing operations		(105.327.324)	(26.716.625)		
From discontinued operations		$\frac{-}{(105.327.324)}$	6.741.400		
Th. (1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		(105.327.324)	(19.975.225)		
Minority interest					
From continuing operations		-	400.222		
From discontinued operations		(105 227 224)	409.332		
Total comprehensive expense for the year		(105.327.324)	(19.565.893)		
Loss attributable to the owners of the parent company					
per share					
Loss per share (€ cent)	13	(72.72)	(22,63)		
((<u> </u>		
Loss attributable to the owners of the parent company					
per share - continuing operations					
Loss per share (€ cent)	13	(72,72)	(27,66)		

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2013

	Σημ.	2013 €	2012 €
Assets	Δημ.	C	C
Cash and deposits with Central Bank	14	42.507.963	45.478.516
Loans and advances to financial institutions	15	232.180.826	727.203.484
Loans and advances to customers	16	3.467.061.546	3.736.955.351
Investment securities available for sale	17	17.100.521	192.212.047
Derivative financial assets	19	2.469.601	5.761.965
Property, plant and equipment	20	27.378.828	29.194.141
Intangible assets	21	1.009.088	935.703
Deferred tax asset	22	9.600.000	8.177.274
Taxation	24	-	1.488.359
Other assets	23	5.253.241	11.930.081
Total assets		3.804.561.614	4.759.336.921
Liabilities			
Subordinated bonds	25	100.274.358	100.176.711
Deposits from financial institutions	26	1.102.232.585	1.533.882.931
Deposits from customers	27	2.031.940.141	2.600.672.038
Derivative financial liabilities	19	15.669.463	2.208.275
Deferred tax liability	22	941.391	779.115
Taxation	24	711.947	-
Other liabilities	28	24.344.098	16.842.896
Total liabilities		3.276.113.983	4.254.561.966
Equity			
Share capital	29	135.575.000	118.575.000
Convertible capital securities	30	64.000.000	-
Reserves	31	328.872.631	386.199.955
Total equity		528.447.631	504.774.955
Total equity and liabilities		3.804.561.614	4.759.336.921
Off balance sheet items	32	231.735.540	243.965.467

On 30 April 2014 the Board of Directors of the Company authorised these consolidated financial statements for issue.

Ch. C. Giampanas	G. A. Georgiou	L.A. Papalambrianou	D. Karatsis
Vice-Chairman	Chief Executive	General Manager	Head of Financial
	Officer	Risk and Finance	Control Division

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2013

	Share Capital (note 29) €	Share Premium €	Investment revaluation reserve €	Difference on the conversion of share capital into euro reserve €	$\begin{array}{c} \textbf{Retained} \\ \textbf{earnings} \\ \in \end{array}$	Total reserves €	Convertible Capital securities (note 30) €	$\begin{array}{c} \textbf{Minority} \\ \textbf{interest} \\ \in \end{array}$	Total Equity €
1 January 2012	118.575.000	15.334.698	1.932.983	599.951	368.332.323	386.199.955	-	-	504.774.955
Total comprehensive expense for the year Loss for the year	-	-	-	-	(103.864.274)	(103.864.274)	-	-	(103.864.274)
Other comprehensive income/(expense) Revaluation of investments available for sale Disposal of investment in subsidiary Transfer to the consolidated statement of	- -	-	3.933.619	-	549.328	3.933.619 549.328	- -	- -	3.933.619 549.328
comprehensive income on disposal of investments	-	-	(5.945.997)	-	-	(5.945.997)	-	-	(5.945.997)
Transactions with owners Issue of convertible capital securities Issue of shares	17.000.000	48.000.000	-	-	-	48.000.000	64.000.000	-	64.000.000 65.000.000
31 December 2013	135.575.000	63.334.698	(79.395)	599.951	265.017.377	328.872.631	64.000.000	-	528.447.631
1 January 2012 Total comprehensive loss for the year Loss for the year Other comprehensive income Revaluation of investments available for	118.575.000	15.334.698	(10.020.203)	599.951	399.903.503 (31.571.180)	405.817.949 (31.571.180) 9.963.039	- - -	3.301.512 385.194	527.694.461 (31.185.986)
sale Disposal of investment in subsidiary	-	-	1.990.147	-	-	1.990.147	- -	(333.093) (3.353.613)	(1.363.466)
31 December 2012	118.575.000	15.334.698	1.932.983	599.951	368.332.323	386.199.955	-	-	504.774.955

The share premium reserve is not available for distribution as a dividend.

CONSOLIDATED STATEMENT OF CASH FLOWS

		From 1 January to			
		31.12.2013	31.12.2012		
	Note.	€	€		
Cash flows from operations					
Loss for the year		(103.864.274)	(31.185.986)		
Adjustments for:		(100.00 27 .)	(======================================		
Depreciation of property, plant and equipment	20	1.820.473	2.205.950		
Amortization of intangible assets	21	491.037	315.123		
Profit on disposal of investment in subsidiary		86.006	-		
Profit from discontinued operations		-	(7.016.258)		
Write off of property, plant and equipment	10	450.514	43.090		
Profit on disposal of investment securities available for sale		(6.018.279)	-		
Profit on disposal of plant and equipment		(12.724)	-		
Dividends received	8	(225)	(294.485)		
Provisions for litigation or arbitration disputes	28(i)	(13.916)	(12.916)		
Provision for impairment of doubtful debts	16	172.840.090	141.820.157		
Taxation	12	4.616.894	(1.521.669)		
Profit from operations before changes in working capital		70.395.596	104.353.006		
(Increase)/decrease in loans and advances to financial institutions		-	(24.097.803)		
Decrease in loans and advances to customers		97.515.307	398.475.294		
Decrease/(increase) in assets from transactions with derivative financial					
assets		3.292.364	5.844.957		
Decrease/(increase) in other assets		6.676.768	974.955		
(Decrease)/increase in other liabilities		7.516.820	(47.496.809)		
Decrease in deposits from financial institutions		(343.938.638)	(1.411.855.547)		
Increase/(decrease) in deposits from customers		(568.731.897)	9.961.042		
Increase/(decrease) in interest from bonds		97.647	(108.964)		
(Decrease)/increase in liabilities from transactions with derivative financial liabilities		13.461.188	(15.021.924)		
Cash flows used in operations		(713.714.845)	(978.971.793)		
Tax paid	24	(3.677.038)	(3.042.835)		
Net cash used in operating activities		(717.391.883)	(982.014.628)		
Cash flows from investing activities					
Net proceeds from disposal of subsidiary company		100	26.566.928		
Proceeds from sale of investments classified as loans		-	912.599.057		
Payments for investment securities available for sale		(30.000.000)	(270.111.475)		
Proceeds for investment securities available for sale	20	209.117.427	172.950.332		
Payments for purchase of property, plant and equipment	20	(455.674)	(622.611)		
Proceeds from sale of property, plant and equipment	21	12.724	(702.005)		
Payments for purchase of intangible assets	21	(564.422)	(782.095)		
Dividends received		179 110 290	294.485		
Net cash flows from investing activities		<u>178.110.380</u>	840.894.621		
Cash flows from financing activities					
Issue of shares	29	65.000.000	-		
Issue of convertible capital securities	30	64.000.000			
Net cash flows from financing activities		129.000.000			
		(410 201 502)	(141 100 007)		
Net decrease in cash and cash equivalents for the year	26	(410.281.503)	(141.120.007)		
Cash and cash equivalents at beginning of year	36	668.104.707	809.224.714		
Cash and cash equivalents at end of year	36	257.823.204	668.104.707		

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

1. INCORPORATION AND PRINCIPAL ACTIVITY

Alpha Bank Cyprus Limited (the "Company") was registered in Cyprus in 1960 as a limited liability company in accordance with the requirements of the Cyprus Companies Law, Cap.113. On 13 September 2000, the Company converted its status to a Public Liability Company according to the Companies Law, Cap. 113. On 21 January 2003, the Company was converted from public to a private company according to the Companies Law, Cap. 113.

On 27 December 2006, the Company renamed from Alpha Bank Limited to Alpha Bank Cyprus Limited in accordance with the requirements of the Cyprus Company Law, Cap. 113. The trade name continues to be "Alpha Bank".

The Company is the parent company of the Group of Alpha Bank Cyprus Limited (the "Group"). The Company considers as parent company Alpha Bank S.A., which is registered in Greece.

The principal activity of the Group is the full provision of banking services through a wide range of banking and financial services.

2. BASIS OF PRESENTATION

(a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union, in accordance with the Regulation 1606/2002 of the European Parliament and of the European Union Council on 19th July 2002. Additionally, the consolidated financial statements have been prepared in accordance with the requirements of the Cyprus Companies Law, Cap. 113 and the Securities and Cyprus Stock Exchange Laws and Regulations and the Law for Transparency Requirements (securities traded on a Regulated Market).

(b) Basis of measurement

The consolidated financial statements relate to the fiscal year 1.1.2013 to 31.12.2013 and they have been prepared on the historical cost basis with exception the following assets and liabilities which were valued at fair value:

- Derivative financial instruments
- Investments available for sale

(c) Functional and presentation currency

The amounts included in these consolidated financial statements are presented in Euro, unless otherwise stated in the relevant notes.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

(d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations

The accounting policies used for the preparation of the consolidated financial statements have been consistently applied by the Company in the years 2012 and 2013, after taking into account the following new standards, amendments of standards and Interpretation 20 which were issued by the International Accounting Standards Board (IASB), adopted by the European Union and applied on 1.1.2013:

• Amendment of International Financial Reporting Standard 1 "Government loans" (Regulation 183/4.3.2013)

On 13.3.2012 the International Accounting Standards Board issued an amendment of IFRS 1 according to which, a first-time adopter shall not apply retrospectively to the requirements in IFRS 9 (or IAS 39) and IAS 20 regarding government loans existing at the date of transition to IFRSs and shall not recognise the corresponding benefit of the government loan at a below-market rate of interest as a government grant. Consequently, if a first-time adopter did not, under its previous GAAP, recognises and measure a government loan at a below-market rate of interest on a basis consistent with IFRS requirements, it shall use its previous GAAP carrying amount of the loan in the opening IFRS statement of financial position. However, as an exception, an entity may apply the requirements in IFRS 9 (or IAS 39) and IAS 20 retrospectively to any government loan originated before the date of transition to IFRSs, provided that the information needed to do so had been obtained at the time of initially accounting for that loan.

The above amendment does not apply to the consolidated financial statements of the Group.

• Amendment of International Financial Reporting Standard 7 "Disclosures – Offsetting Financial Assets and Financial Liabilities" (Regulation 1256/13.12.2012)

On 16.12.2011 the International Accounting Standards Board issued an amendment of IFRS 7 relating to offsetting financial assets and liabilities. The amendment requires additional disclosures not only for the recognised financial instruments that can be offset in accordance with the provisions of IAS 32, but also for the instruments that are subject to an enforceable master netting agreement or a similar agreement irrespective of whether the netting criteria of IAS 32 are met.

The adoption of the above amendment had as a result additional disclosures which are described in note 37 of the consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)

• International Financial Reporting Standard 10 "Consolidated Financial Statements" (Regulation 1254/11.12.2012)

On 12 May 2011, the International Accounting Standards Board issued IFRS 10 "Consolidated Financial Statements". The objective of IFRS 10 is to establish principles for the presentation and preparation of consolidated financial statements when an entity controls one or more other entities. The major change brought by IFRS 10 is the new definition of the principle of control. Control is the basis for determining which entities are consolidated, regardless of the type of entity. IFRS 10 supersedes the requirements relating to consolidated financial statements in IAS 27 "Consolidated and Separate Financial Statements" and also supersedes SIC 12 "Consolidation – Special Purpose Entities".

According to the new control definition, an investor controls a company when it is exposed, or has rights, to variable returns from his involvement with the company and has the ability to affect those returns through his power over the company. Thus, an investor controls a company if and only if the investor has all the following:

- 1. power over the company,
- 2. exposure, or rights, to variable returns from his involvement with the company, and
- 3. ability to use his power over the company to affect the amount of the investor's returns.

Power arises from existing rights that give the investor the current ability to direct the relevant activities, i.e the activities that significantly affect the company's returns. An investor is exposed, or has rights, to variable returns from its involvement with the company when the investor's returns from its involvement have the potential to vary as a result of the company's performance. Although only one investor can control a company, more than one party can share in the returns of a company. Control must be reassessed if facts and circumstances indicate that there are changes to one or more of the three elements of control.

IFRS 10 sets out requirements on how to apply the control principle in various circumstances, i.e. when voting or similar rights give an investor power, when voting rights are not the dominant factor in deciding who controls the company, in circumstances involving agency relationships or when the investor has control over specified assets of a company.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- **International Financial Reporting Standard 10** "Consolidated Financial Statements" (Regulation 1254/11.12.2012) (cont.)

IFRS 10 provides direction on enforcing the principal of control in various events, e.g. in events where control flows from voting rights, when voting rights do not constitute the basic criteria for exercising control, when control is exercised through a proxy or only certain assets of another company are controlled.

IFRS 10 also includes the accounting principles for the preparation and presentation of consolidated financial statements which are substantially the same as the ones that currently apply according to IAS 27 "Consolidated and Separate Financial Statements", which is amended accordingly.

The adoption of the above standard by the Group had no impact on its consolidated financial statements.

• International Financial Reporting Standard 11 "Joint Arrangements" (Regulation 1254/11.12.2012)

On 12 May 2011, the International Accounting Standards Board issued IFRS 11 «Joint Arrangements» which establishes principles for financial reporting by entities that have an interest in arrangements that are controlled jointly. *Joint control* is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the *relevant activities* require the unanimous consent of the parties sharing control. There are two types of joint arrangements according to IFRS 11, ie *joint operations* and *joint ventures*. The classification depends upon the rights and obligations of the parties to the arrangement. Specifically, in *joint operations*, the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement, while in *joint ventures*, they have rights to the net assets of the arrangement.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- International Financial Reporting Standard 11 "Joint Arrangements" (Regulation 1254/11.12.2012) (cont.)

The parties that have joint control of a joint operation recognise in their consolidated and separate financial statements the assets and the liabilities as well as income or expenses that they own or are entitled to from the joint operation. The same accounting principles apply for parties to joint operations that do not have joint control but have rights to the assets and obligations for the liabilities relating to the joint operation. The parties that have joint control of a joint venture recognise their interest as an investment using the equity method in accordance with IAS 28 "Investments in associates and joint ventures". The alternative of proportionally consolidating joint ventures is no longer provided. A party to a joint venture that does not have joint control of the joint venture accounts for its interest in accordance with IAS 39 (or IFRS 9 if applied), unless it has significant influence over the joint venture, in which case it shall account for it using the equity method.

IFRS 11 supersedes IAS 31 "Interests in Joint Ventures" and SIC 13 "Jointly Controlled Entities – Non Monetary Contributions by Venturers".

The adoption of the above standard by the Group had no impact on its consolidated financial statements.

• Amendment of International Accounting Standard 28 "Investments in Associates and Joint Ventures" (Regulation 1254/11.12.1012)

On 12 May 2011, the International Accounting Standards Board amended and re-titled IAS 28 to "Investments in Associates and Joint Ventures". IAS 28 prescribes now the accounting for investments and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. All entities that have joint control or, or significance over, an investee shall account for the joint venture or associate using the equity method, except for venture capital organizations, mutual funds, unit trusts or similar entities including investment linked insurance funds, which may elect to measure investments in associates and joint ventures at fair value through profit or loss in accordance with IAS39 (or IFRS 9).

Apart from making the equity method compulsory for joint ventures, the amended IAS 28 has not substantially changed the accounting for associates and the application of the equity method.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- International Financial Reporting Standard 12 "Disclosure of Interests in Other Entities" (Regulation 1254/11.12.2012) (cont.)

IFRS 12 does not apply to separate financial statements to which IAS 27 "Separate financial statements" applies. However, an entity with interests in unconsolidated structured entities that only prepares separate financial statements will include the IFRS 12 disclosure requirements concerning unconsolidated structured entities in those financial statements.

The adoption of the above standard by the Group had no impact on its consolidated financial statements.

• Amendment of International Financial Reporting Standard 10 "Consolidated Financial Statements", of International Financial Reporting Standard 11 "Joint Arrangements" and of International Financial Reporting Standard 12 "Disclosure of Interests in Other Entities": Transition Guidance (Regulation 313/4.4.2013)

On 28.06.2012, the International Accounting Standards Board issued an amendment to the transition requirements of the above standards. The amendment clarifies that the "date of initial application" is the beginning of the annual reporting period in which IFRS 10 is applied for the first time. In the case that the consolidation conclusion reached at the date of initial application is different when compared with applying IAS 27 and SIC 12, only the immediately preceding comparative period needs to be adjusted retrospectively. The presentation of adjusted comparatives for earlier periods is permitted but not required. A similar exception regarding the presentation of adjusted comparatives is also provided in the transition requirements of IFRS 11 and 12. Also, the disclosures relating to non consolidated structured entities are not required for any period before the first annual period for which IFRS 12 is applied.

The adoption of the above amendments by the Group had no impact on its consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- Amendment of International Accounting Standard 27 "Separate Financial Statements" (Regulation 1254/11.12.2012)

On 12 May 2011, the International Accounting Standards Board amended and retitled IAS 27. The amended IAS 27 contains accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. The amended standard does not substantially change the respective accounting requirements that are currently applicable under IAS 27 "Consolidated and Separate Financial Statements" and preserves the option to account for the above investments either at cost or in accordance with IAS 39 (or IFRS 9 if applied).

The adoption of the above amendment by the Group had no impact on its consolidated financial statements.

• Amendment of International Accounting Standard 28 "Investments in Associates and Joint Ventures" (Regulation 1254/11.12.2012)

On 12 May 2011, the International Accounting Standards Board amended and retitled IAS 28 to "Investments in Associates and Joint Ventures". IAS 28 prescribes now the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. All entities that have joint control of, or significant influence over, an investee shall account for the joint venture or associate using the equity method, except for venture capital organizations, mutual funds, unit trusts or similar entities including investment linked insurance funds, which may elect to measure investments in associates and joint ventures at fair value through profit or loss in accordance with IAS 39 (or IFRS 9).

Apart from making the equity method compulsory for joint ventures, the amended IAS 28 has not substantially changed the accounting for associates and the application of the equity method.

The adoption of the above amendment by the Company had no impact on its financial statements.

It is noted that according to the Regulation 1254/11.12.2012 and 313/4.4.2013, under which the above new standards and amendments were adopted, their effective date is, by the latest, the annual period beginning on or after 1.1.2014. The Company, however, decided to adopt them on 1.1.2013, consistently with the effective date defined by the International Accounting Standards Board.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- International Financial Reporting Standard 13 "Fair Value Measurement" (Regulation 1255/11.12.2012)

On 12 May 2011, the International Accounting Standards Board issued IFRS 13 which:

- 1. Defines fair value
- 2. Sets out a single framework for measuring fair value and
- 3. Specifies disclosures about fair value measurements.

The adoption of the above standard had as a result additional disclosures which are described in note 39 of the consolidated financial statements.

• Amendment of International Accounting Standard 1 "Presentation of Items of Other Comprehensive Income" (Regulation 475/5.6.2012)

On 16 June 2011, the International Accounting Standards Board issued an amendment of IAS 1, which although had no financial impact, it resulted in modifications in the presentation of the Statement of Comprehensive Income. In particular, items of other comprehensive income shall be grouped in those that will not be reclassified subsequently to profit or loss and in those that will be reclassified subsequently to profit or loss when specific conditions are met. Income tax is also presented separately for each of the above groups.

• Amendment of International Accounting Standard 19 "Employee Benefits" (Regulation 475/5.6.2012)

The International Accounting Standards Board issued on 16.June 2011 the revised IAS 19. The main impact from the adoption of the above amendment is the abolition of the option to defer actuarial gains and losses (corridor approach). Actuarial gains and losses shall be recognized in other comprehensive income and they are not reclassified in profit or loss in a subsequent period. In addition, according to the revised standard, interest on the net defined benefit liability (asset), which is recognised in profit or loss, shall be determined by multiplying the net defined benefit liability (asset) by the discount rate used to discount post-employment benefit obligation, as determined at the start of the annual reporting period, taking into account any changes in the net defined benefit liability (asset). The difference between the total return on plan assets and its part that has been included in the interest on the net defined benefit liability (asset) is recognised in other comprehensive income and it is not reclassified in profit or loss in a subsequent period.

The adoption of the above amendment by the Group had no impact on its consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- Improvements to International Accounting Standards (Regulation 301/27.3.2013)

As part of the annual improvements project, the International Accounting Standards Board issued, on 17 May 2012, non urgent but necessary amendments to various standards.

The adoption of the above amendments by the Group had no impact on its consolidated financial statements.

• **Interpretation 20** "Stripping costs in the production phase of a surface mine" (Regulation 1255/11.12.2012)

On 19 October 2011, the International Accounting Standards Board issued IFRIC 20 which clarifies issues relating to the recognition of production stripping costs as an asset as well as to its initial and subsequent measurement.

The above Interpretation does not apply to the activities of the Group.

Except for the standards mentioned above, the European Union has adopted the following amendments of standards which are effective for annual periods beginning after 1.1.2013 and which have not been prematurely adopted by the Group.

• Amendment of International Financial Reporting Standard 10 "Consolidated Financial Statements", of International Financial Reporting Standard 12 "Disclosure of Interests in Other Entities" and of International Accounting Standard 27 "Separate Financial Statements": Investment Entities (Regulation 1174/20.11.2013)

Effective for annual periods beginning on or after 1 January 2014

On 31 October 2012, the International Accounting Standards Board issued the above amendment which defines "investment entities" and introduces an exception to consolidating particular subsidiaries for investment entities. An investment entity shall not consolidate its subsidiaries or apply IFRS 3 when it obtains control of another entity. Instead, an investment entity shall measure an investment in a subsidiary at fair value through profit or loss in accordance with IFRS 9. The above does not apply to subsidiaries that are not held for the purpose of obtaining returns from the investment, but for providing services that relate to the investment activities of the parent. However, a parent of an investment entity, that is not itself an investment entity, shall consolidate all entities that it controls, including those controlled through an investment entity subsidiary.

The Group is evaluating the impact from the adoption of the above amendment on its consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- Amendment of International Accounting Standard 32 "Offsetting Financial Assets and Financial Liabilities" (Regulation 1256/13.12.2012)

Effective for annual periods beginning on or after 1 January 2014.

On 16 December 2011, the International Accounting Standards Board issued the amendment of IAS 32 regarding offsetting of financial assets and financial liabilities. The amendment of IAS 32 relates to the addition of application guidance concerning the right to offset.

The Group is examining the impact from the adoption of the above amendment on its consolidated financial statements.

• Amendment of International Accounting Standard 36 "Recoverable amount disclosures for non-financial assets" (Regulation 1374/19.12.2013)

Effective for annual periods beginning on or after 1 January 2014.

On 29 May 2013, the International Accounting Standards Board issued an amendment of IAS 36 with which it removed the requirement, introduced following the issuance of IFRS 13, to disclose the recoverable amount of each cash generating unit to which a material amount of the carrying amount of goodwill or intangible assets with indefinite useful life has been allocated, regardless of whether an impairment loss had been recognized. Furthermore, the above amendment added the following disclosure requirements:

- the recoverable amount of the asset (or cash-generating unit) for which an impairment loss has been recognized or reversed during the period,
- if the recoverable amount is fair value less costs of disposal, the level of the fair value hierarchy,
- for fair value measurements categorized within level 2 and level 3 of the fair value hierarchy, a description of the valuation techniques and the key assumptions used for their determination, as well as the discount rate used if fair value less costs of disposal was calculated using a present value technique.

The Group is examining the impact from the adoption of the above amendment on its consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- Amendment of International Accounting Standard 39 "Novation of derivatives and continuation of hedge accounting" (Regulation 1375/19.12.2013)

Effective for annual periods beginning on or after 1 January 2014.

On 27 June 2013, the International Accounting Standards Board issued an amendment of IAS 39 which provides an exception to the requirement to discontinue hedge accounting when the hedging instrument expires or is sold, terminated or exercised. The exception is provided when the over-the-counter (OTC) derivative designated in a hedging relationship is novated to a central counterparty and at the same time the novation meets all the following conditions:

- it arises as a consequence of laws or regulations,
- it achieves the replacement of the previous counterparty with a central one which becomes the new counterparty to each of the parties and finally,
- no changes are expected to the contract's initial terms other than changes directly attributable to the change in the counterparty (changes in the collateral requirements, rights to offset receivables and payables balances and charges levied).

The Group is examining the impact of the adoption of the above amendment on its consolidated financial statements.

In addition, the International Accounting Standards Board has issued the following standards and amendments of standards which have not yet been adopted by the European Union and they have not been prematurely applied by the Group.

• International Financial Reporting Standard 9 "Financial Instruments"

On 12 November 2009, IFRS 9: "Financial Instruments" was issued by the International Accounting Standards Board. The new standard was issued as part of the first phase of the project for the replacement of IAS 39; therefore, the scope of the first phase is the classification and measurement of financial assets. According to the new standard, financial instruments should be classified, at initial recognition, at either amortized cost or at fair value. The criteria that should be considered for the initial classification of the financial assets are the following:

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- International Financial Reporting Standard 9 "Financial Instruments" (cont.)
 - 1. The entity's business model for managing the financial assets and
 - 2. The contractual cash flow characteristics of the financial assets.

In addition, IFRS 9 permits, at initial recognition, equity instruments to be classified at fair value through other comprehensive income. The option precludes equity instruments held for trading. Moreover, with regards to embedded derivatives, if the hybrid contact contains a host that is within the scope of IFRS 9, the embedded derivative should not be separated and the accounting treatment of the hybrid contact should be based on the above requirements for the classification of the financial instruments.

In addition, on 28 October 2010, the International Accounting Standards Board issued the revised requirements regarding the classification and measurement of financial liabilities. According to the new requirements, which were included in IFRS 9, in the case of financial liabilities that are initially designated at fair value through profit or loss, the change in the fair value of the liability should be recognised in profit or loss with the exception of the effect of change in the liability's credit risk which should be recognised directly in other comprehensive income.

Finally, on 19 November 2013 the International Accounting Standards Board issued the new requirements for hedge accounting. The new requirements are more aligned with the entity's risk management. The main changes in relation to the current requirements of IAS 39 are summarized below:

- more items become eligible for participating in a hedging relationship either as hedging instruments or as hedged items,
- the requirement for hedge effectiveness tests to be within the range of 80%-125% is removed. Hedge effectiveness test is performed progressively only and under certain circumstances a qualitative assessment is considered adequate,
- in the event that a hedging relationship ceases to be effective but the objective of risk management regarding the hedging relationship remains the same, the entity shall rebalance the hedging relationship in order to satisfy the hedge effectiveness criteria.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- International Financial Reporting Standard 9 "Financial Instruments" (cont.)

It is noted that the new requirements for hedge accounting do not include those that relate to macro hedging, since they have not been finalized yet. In addition, except for the new requirements for hedge accounting, the text issued on 19 November 2013:

- allows entities to apply the aforementioned requirements of IFRS 9 regarding the accounting for financial liabilities initially designated at fair value through profit and loss, before adopting the remaining IFRS 9 requirements,
- removes the mandatory effective date of 1 January 2015 for the application of the standard (this date had been determined in the amended text of IFRS 9 issued on 16 December 2011). No new mandatory effective date is determined.

Except for the aforementioned modifications, the issuance of IFRS 9 has resulted in the amendment of other standards and mainly of IFRS 7 where new disclosures were added.

It should be noted that for the completion of IFRS 9, the finalization of the texts relating to impairment methodology is pending.

The Group is evaluating the impact from the adoption of IFRS 9 on its consolidated financial statements.

• International Financial Reporting Standard 14 "Regulatory deferral accounts"

Effective for annual periods beginning on or after 1 January 2016.

On 30 January 2014 the International Accounting Standards Board issued IFRS 14. The new standard addresses the accounting treatment and the disclosures required for regulatory deferral accounts that are maintained in accordance with local legislation when an entity provides rate-regulated goods or services.

The scope of this standard is limited to first-time adopters that recognized regulatory deferral accounts in their financial statements in accordance with their previous GAAP. IFRS 14 permits these entities to capitalize expenditure that non-rate-regulated entities would recognize as expense.

The above standard does not apply to the consolidated financial statements of the Group.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

- (d) Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations (cont.)
- Amendment of International Accounting Standard 19 "Defined benefit Plans: Employee Contributions"

Effective for annual periods beginning on or after 1 July 2014.

On 21.11.2013 the International Accounting Standards Board amended the requirements of IAS 19 for the accounting of employee contributions that are linked to service but are independent of the number of years of service. Examples of contributions that are independent of the number of years of service include those that are a fixed percentage of the employee's salary, a fixed amount throughout the service period or dependent on the employee's age. In accordance with this amendment, the entity is permitted to recognise such contributions either as a reduction of service cost in the period in which the related service is rendered (as if a short term employee benefit is recognised) or to continue to attribute them to periods of service.

The Group is examining the impact from the adoption of the above amendment on its consolidated financial statements.

• Improvements to International Accounting Standards

Effective for annual periods beginning on or after 1 July 2014

As part of the annual improvements project, the International Accounting Standards Board issued, on 12 December 2013, non- urgent but necessary amendments to various standards.

The Group is evaluating the impact from the adoption of the above amendments on its consolidated financial statements.

• IFRIC Interpretation 21 "Levies"

Effective for annual periods beginning on or after 1.1.2014.

On 20 May 2013, the International Accounting Standards Board issued IFRIC 21 which addresses the accounting treatment of levies imposed by governments. According to IFRIC 21, a liability to pay a levy shall be recognized in the financial statements when the obligating event, that triggers the payment of the levy, occurs. The obligating event that triggers the payment of the levy is defined as the activity of the entity that triggers the liability in accordance with the relevant legislation.

The Group is examining the impact from the adoption of the above interpretation on its consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

(e) Estimates, decision making criteria and significant sources of uncertainty

The Group, in the context of applying accounting policies and preparing financial statements in accordance with the International Financial Reporting Standards, makes estimates and assumptions that affect the amounts that are recognized as income, expenses, assets or liabilities. The use of estimates and assumptions is an integral part of recognising amounts in the financial statements that mostly relate to the following:

• Fair value of assets and liabilities

For assets and liabilities traded in active markets, the determination of their fair value is based on quoted, market prices. In all other cases the determination of fair value is based on valuation techniques that use observable market data to the greatest extent possible. In cases where there is no observable market data, the fair value is determined using data that are based on internal estimates and assumptions e.g. Determination of expected cash flows, discount rates, prepayment probabilities or potential counterparty default.

• Impairment losses of financial assets

The Group, when performing impairment tests on loans and advances to customers, makes estimates regarding the amount and timing of future cash flows. Given that these estimates are affected by a number of factors such as the financial position of the borrower, the net realizable value of any collateral or the historical loss ratios per portfolio, actual results may differ from those estimated. Similar estimates are used in the assessment of impairment losses of securities classified as available for sale or held to maturity.

• Impairment losses of non – financial assets

The Group, at each balance sheet date, assesses for impairment non – financial assets, and in particular property, plant and equipment, investment property, goodwill and other intangible assets, as well as its investments in associates and joint ventures. Internal estimates are used to a significant degree to determine the recoverable amount of the assets, i.e. the higher between the fair value less costs to sell and the value in use.

• Income tax

The Group recognizes the amounts of current and deferred income tax based on estimates concerning the amount of taxable profits, based on which the amounts of tax expected to be paid or recovered in the current and future periods are determined. Estimates are affected by factors such as the practical implementation of the relevant legislation, the expectations regarding the existence of future taxable profit etc. Future tax audits, changes in tax legislation and the amount of taxable profit actually realised, may result in tax payments other than those recognized in the consolidated financial statements of the Group.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

2. BASIS OF PRESENTATION (cont.)

(e) Estimates, decision making criteria and significant sources of uncertainty (cont.)

• Provisions and contingent liabilities

The Group recognises provisions when it estimates that it has a present legal or constructive obligation that can be estimated reliably, and it is almost certain that an outflow of economic benefits will be required to settle the obligation. In contrast, when it is probable that an outflow of resources will be required, or when the amount of liability cannot be measured reliably, the Group does not recognise a provision but it provides disclosures for contingent liabilities, taking into consideration their materiality. The estimation for the probability of the outflow as well as for the amount of the liability are affected by factors which are not controlled by the Group, such as court decisions, the practical implementation of the relevant legislation and the probability of default of the counterparty, for those cases which are related to the exposure to off-balance sheet items.

The estimates and judgments applied by the Group in making decisions and in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate. The estimates and judgments are reviewed on an ongoing basis in order to take into account current conditions, and the effect of any changes is recognized in the period in which the estimates are revised.

• Going concern assumption

The consolidated financial statement have been prepared based on the going concern assumption. Despite the recent developments in the economic environment of Cyprus and taking into account the capital restructuring of the Group as mentioned in notes 38 and 40 of the consolidated financial statements, the Board and Management of the Group consider that the Group is able to continue its operations as a going concern.

3. SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been applied consistently for the years being reported in the consolidated statement of comprehensive income and the presentation of the financial position of the Group.

Foreign currencies

Transactions in foreign currencies are translated to Euro using the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to Euro using the exchange rate on that date. Foreign currency differences arising on translation are recognised in the statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies that are measured at historical cost are retranslated into Euros using the currency rate at the date of the transaction.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Interest receivable

Interest receivable is recognised in the consolidated statement of comprehensive income on an accruals basis. Interest receivable includes interest receivable from loans and advances and financial assets available for sale as well as from derivative financial instruments.

Interest expense

Interest expense is recognised on an accrual basis.

Income and expenses from fees and commissions

Income from fees and commissions is recognised according the completion of the transaction in order to correlate with the cost of the service provided.

Dividend Income

Income from dividends is recognized in the consolidated financial statements when it is received.

Expenses on improvements, repairs and maintenance

The expenses for the alteration or improvement of buildings or improvements on leasehold premises are capitalised and depreciated based on the factor reported in accounting policy for property, plant and equipment.

The cost for repairs and maintenance of buildings and other plant and equipment is charged in the consolidated statement of comprehensive income in the year in which it is incurred.

Segment analysis

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses including income and expenses related to transactions involved with other segments of the Group. The segments' results are reviewed regularly by the Board of Directors of the Group to take decisions about resources to be allocated to the segment and assess its performance viability, and for which discrete financial information is available.

Financial Instruments

Recognition date

Acquisitions or disposals of financial assets required to be delivered within the time limit as prescribed in the regulations and standard rules of the relevant market, are recognised at the date of transaction thus the date when the Group is bound to acquire or dispose such assets. Derivatives are recognised on the date of the commercial transaction. Amounts due to credit institutions, customers deposits, placements with credit institutions and loans and advances to customers are recognised as soon as the Group received or granted funds to the contracting parties, unless a financial asset or liability is not measured at fair value through profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Initial recognition of financial instruments

The classification of financial instruments during the initial recognition depends on the acquisition purpose and their characteristics. All financial instruments are initially measured at fair value plus transaction expenses directly incurred during the acquisition or the issuance of such financial assets or liability, unless a financial asset or liability is measured at fair value through profit or loss.

Derecognition

The Group derecognizes financial assets when the cash flows from the financial assets expire, or when the contractual right to receive the cash flows of the financial assets is transferred and at the same time both risks and rewards of ownership are transferred. Any rights or obligations created on derecognition are separate recognised as assets or liabilities.

The Group derecognizes financial liabilities when its contractual obligations are discharged, cancelled or expire.

Offsetting

Financial assets and financial liabilities are offset and the net amount is shown on the consolidated statement of financial position only when the Group has a legal right to offset the assets against the liabilities and intends to settle them on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expenses are recognised on a net basis only when this is permitted by the accounting standards, or when income and expenses arising from a group of similar transactions.

Measured at amortised cost

The amortized cost of a financial asset or liability, is the amount at which initially measured, less any repayments of capital, plus or minus the cumulative amortization of any difference between the initial amount and the maturity amount, calculated using the effective interest method after deducting any impairment.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, in the principal market for the asset or liability or, in the absence of a principal market, in the most advantageous market for the asset or liability.

The Group measures the fair value of assets and liabilities traded in active markets based on available quoted market prices. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. Especially, for the measurement of securities, the Group uses a particular range of prices, within the bid-ask spread, in order to characterize the prices as prices of an active market

The fair value of financial instruments that are not traded in an active market is determined by the use of valuation techniques, appropriate in the circumstances, and for which sufficient data to measure fair value are available, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. If observable inputs are not available, other model inputs are used which are based on estimations and assumptions such as the determination of expected future cash flows, discount rates, probability of counterparty default and prepayments. In all cases, the Group uses the assumptions that 'market participants' would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

Assets and liabilities which are measured at fair value or for which - fair value is disclosed, are categorized according to the inputs used to measure their fair value as follows:

- Level 1 inputs: quoted market prices (unadjusted) in active markets,
- Level 2 inputs: directly or indirectly observable inputs,
- Level 3 inputs: unobservable inputs used by the Group, to the extent that relevant observable inputs are not available.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Loans and receivables

Loans and receivables, originated by providing cash directly to the borrowers are measured initially at fair value including transaction costs. Subsequently, loans and receivables are measured at amortized cost using the effective yield method. Loans and receivable includes accrued interest and are stated net of provisions of bad and doubtful debts.

The Group assesses as at each balance sheet date, whether there is evidence of impairment in accordance with the general principles and methodology set out in IAS 39 and the relevant implementation guidance. In particular, the steps performed are the following:

(a) The criteria of assessment on an individual or collective basis

The Group assesses for impairment on an individual basis the business loans of the wholesale sector. For business loans of retail sector and for consumer and mortgage loans, impairment test is performed, as a rule, on a collective basis, regardless of their amount or limit.

The Group has determined the criteria that consist trigger events for the assessment of impairment.

Loans which are individually assessed for impairment and found not impaired are included in groups, based on similar credit risk characteristics, and assessed for collective impairment.

The Group groups the portfolio into homogenous populations, based on common risk characteristics, and has a strong historical statistical basis, in which it performs an analysis with which it captures and defines impairment testing, by segment population. Additionally, the Company recognizes impairment for loss events that have been incurred but have not reported (IBNR). The calculation of the impairment loss in these cases takes into account the period between the occurrence of a specific event and the date becomes known (Loss Identification Period).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

(b) Methodology in determining future cash flows from impaired loans

The Group has accumulated a significant amount of historical data, which includes the value of the loans being impaired (loss given default – LGD) after any measures taken to secure collection of loans, including the realization of collaterals.

Based on the above, the amount of the recoverable amount of each loan is determined after taking into account the time value of money. The cash flows are discounted at the loans' original effective interest rate.

An impairment loss is recognized to the extent that the recoverable amount of the loan is less than the carrying amount.

(c) Interest income recognition

Interest income on impaired loans is recognized based on the carrying value of the loan net of impairment at the original effective interest rate.

(d) Impairment recognition- Write-offs

Amounts of impaired loans are recognized in provision accounts until the Group decides to write them off.

In particular, the Group proceeds to write off of loans when it is estimated that loans are uncollectable and all legal actions for their collection have been completed.

(e) Recoveries

If in a subsequent period, after the recognition of the impairment loss, events occur which require the impairment loss to be reduced, or there has been a collection of amounts from loans and advances previously written-off, the recoveries are recognized in impairment losses and provisions to cover credit risk.

Detailed analysis of impairments are included in note 37 to the consolidated financial statements.

Derivatives are classified at fair value through profit or loss

The Group uses derivative financial instruments such as currency and interest rate swaps and forward rate agreements to hedge for the market price risks arising from operating, financing and investing activities. Derivatives that do not qualify for accounting are considered to be trading instruments.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Derivatives are classified at fair value through profit or loss (cont.)

Derivatives are initially recognized at cost. Subsequently, the derivatives are measured at fair value. The fair value of currency and interest rate swap is considered to be estimated price to be received or paid by the Group which would pay to terminate the currency and interest swap at the end of a reporting period taking into account the current creditworthiness of the contracting parties. The fair value of the forward rate agreements is the market price at the reporting period. Any adjustments at fair value are recognized in the comprehensive income.

Fair value hedging

For derivatives that fulfill the relevant criteria, the surplus or deficit from the instrument is recognized in the net loss or profit from the change in fair value of financial instruments in the statement of comprehensive income. The carrying value of the hedged asset or liability is adjusted with the profit or loss that relates to the risk being hedged. When the hedged asset or liability is sold, terminated or exercised, then the hedging no longer fulfills the relevant criteria and hedged accounting is terminated.

Investments available for sale

Investments available for sale are investments which may be sold for liquidity purposes or because of market risk changes and include shares, treasury bonds and government bonds.

Available for sale investments are measured at estimated fair value, based on current market price for securities listed on stock exchanges. Investments in unlisted securities are presented at fair value estimated using recognised valuation models and indicators adjusted on the specific circumstances of the issuer or based on the financial results, the current financial situation and the prospects of the issuer compared with those of similar companies listed on stock exchanges where current market prices exist.

Interest on treasury bills and government bonds which are held as available for sale is recognised as interest receivable using the effective interest rate method. Dividends received from available for sale shares are recognised in the income from operations in the statement of comprehensive income as soon as the right to receive is deemed final.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Investments available for sale (cont.)

Profits or loss from the change in fair value is recognised directly in equity, in the investments revaluation reserve. When the investment is disposed the overall profit or loss previously recognised in the investments revaluation reserve is transferred to the statement of comprehensive income. When the Group holds more than one investment with the same security, it is considered that such investments are sold on the basis of the weighted average cost of capital method.

Losses incurred from the impairment of such investments are recognised in the net loss from the change in fair value of financial instruments in the consolidated statement of comprehensive income. A significant or prolonged decrease in fair value of an investment equity instrument below cost represents on objective indication of impairment for application of the above, the Group defines as "significant" a decrease above 20% related to the cost of the investment. Respectively, "prolonged" is considered a decrease in fair value below cost of investment for a continuous period exceeding one year. When the impairment of investments available for sale takes place the accumulated loss which was included in the statement of financial position is transferred to the statement of comprehensive income. If events occur following the recognition of impairment loss this will result in a decrease in the already recognised impaired amount, these amounts are recognized as income in the income statement, only in the event that it concerns bonds. In contrast, impairment losses in shares or interests in mutual funds are not reversed in the results.

During the year ended 31 December 2013 there was no indication of impairment of investments available for sale.

Impairment of assets

The Group assess at each reporting period the carrying amount of its assets in order to find out whether there is any objective evidence that an asset may be impaired. If any such evidence exists, the Group estimates the recoverable amount of that asset. The recoverable amount of an asset is the higher of an asset's fair value less costs to sell and the value in use. The value in use is the present value of expected future cash flows from continuing use of the asset and from its disposal at the end of its useful life. The impairment is recognized in the statement of comprehensive income as an expense.

Investments in subsidiaries

Investments in subsidiaries are recognized at cost less any provision for permanent impairment in value, which is recognized as an expense in the period in which the impairment is incurred.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Property, plant and equipment

Land and buildings are stated at historic cost less depreciation on buildings. Plant and equipment are stated at historic cost less accumulated depreciation. The historic cost includes expenses directly associated with the acquisition of property and equipment. The cost of material renovations and other expenses are included in the carrying value of the asset or it is recognised as separate asset when it is probable that the Group will result in future economic benefits and the costs can be measured reliably.

Depreciation is calculated on a straight line basis in such a way that the cost less the estimated residual value is being depreciated over the expected useful economic life of the assets. Annual depreciation rates are as follows:

Premises and improvements on leasehold premises	5 - 50 years
Improvement on lease property	10 years
Plant and equipment	3 - 10 years

No depreciation is calculated on land.

Amortisation on leasehold premises is estimated in such a way so as to write off the revalued amount of the leasehold by equal annual instalments over the period of the lease.

The residual values and the useful lives are reviewed and adjusted at each reporting period.

On disposal of property, plant and equipment the difference between the net receipts and the net carrying value is debited or credited to the consolidated statement of comprehensive income.

Intangible assets

Computer application software

Computer application software programs are stated at cost less accumulated depreciation. Amortisation is calculated on a straight line basis in such a way that the cost less the estimated residual value of the intangible assets is being amortised over the expected useful economic life of the assets. The annual amortisation rate for computer application software is 33,3%, with exception the Group's software system whose annual amortisation rate is 20%.

Expenses incurred for the maintenance of computer application software programs are charged in the consolidated statement of comprehensive income in the year in which they incur.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Taxation

Taxation on income is provided for in accordance with the tax legislation and tax rates which apply in Cyprus where the Group carries on its operations and is recognised as an expense in the period in which the income arises.

Increase of special contribution for the defence rate on interest income

The special contribution for the defence rate on interest income was increased from 15% to 30%, with effect from 29 April 2013. Special contribution for the defence is payable by Cyprus tax residents only and applies for both physical and legal persons receiving interest income which are not incurred in the ordinary course of the company's activities.

Immovable property tax

The immovable property tax rates has increased for 2013 (legislation passed in April 2013) at rates ranging between 0,6% and 1,9% of the immovable property value at 1 January 1980.

Special tax levy on bank deposits

Special tax levy on financial institutions was increased from 0,11% to 0,15% with effect from 1 January 2013. According to current legislation, special tax levy is imposed on deposits as at the end of the previous year and is payable in four equal quarterly installments. For the year 2013 in order to account for the significant decline in bank deposits, the special tax levy is imposed on deposits as at the end of the previous quarter, at a rate of 0,0375%.

Deferred taxation

Provision for deferred taxation is made on all temporary differences between the carrying values of assets and liabilities for financial reporting purposes and their tax base. Deferred tax is calculated at the tax rates applying at the year end. Any deferred tax assets arising from deductible temporary differences are recognised to the extent that it is expected that taxable profits will be available in the future.

Any adjustment in deferred taxation, which is due to changes of tax rates, is presented in the consolidated statement of comprehensive income or in the reserves according to where the original debit or credit for the deferred tax was initially recorded.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial guarantee contracts

Financial guarantee contracts (except for those considered to be insurance contracts) are contracts that require the issuer to make specified payments to reimburse the holder for a loss that is incurred because a specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Such financial guarantees are granted to banks, financial institutions and other organisations on behalf of customers for the granting of loans and other bank facilities

Financial guarantees are initially recognised at fair value on the date of the granting thereof and subsequently they are evaluated on the basis of the highest amount out of:

- (a) The amount of initial recognition less, if any, the amount of accumulated amortisation recognised; and
- (b) The best cost estimation required for the settlement of the relevant commitment at the end of the reporting period. These estimations are based on the experience with similar transactions and previous loss reports and they are supplemented by the evaluations of the Management

Any increase of the liability related to such guarantees is recognised in the consolidated statement of comprehensive income. The Group has not recognised any amounts relating to financial guarantee contracts in the consolidated statement of comprehensive income.

Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents consist of cash and of loans and advances to financial institutions and other securities, the maturity of which does not exceed three months from their acquisition date. In this category, balances with the Central Bank of Cyprus as part of the minimum reserve requirement on deposits is included.

Subordinated bonds

Subordinated bonds consists of bonds that are recognised at fair value and represents proceeds from the issue. The amortised cost is the fair value of securities issued after deducting interest payments plus the cumulative amortization using the effective interest method of any difference between the initial amount and the amount at maturity date. The bonds are classified as secondary capital (Tier II Capital) for the purposes of calculating the capital adequacy ratio.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Subordinated bonds (cont.)

The effective interest method is a method of calculating the amortized cost of a financial asset or financial liability (or group of financial assets or financial liabilities) allocating income or interest expenses during the period concerned. The real interest rate is the rate that exactly discounts estimated future cash payments or receipts which correspond to the expected life of the instrument or, when appropriate for a shorter period, to the net carrying amount of the financial asset or financial liability.

Share capital

The ordinary shares are classified as equity.

The difference between the fair value of the consideration received and the nominal value of share capital issued is taken to share premium.

Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

Convertible Capital Securities

The convertible capital securities are of indefinite maturity financial instruments issued by the Company. The Company may at its sole discretion at all times, taking into account its financial position and solvency, elect to cancel an interest payment on a non cumulative basis.

Any interest payment not paid is not longer due and payable by the Company. The convertible capital securities may be redeemed back at the discretion of the Company and after the approval of the Central Bank of Cyprus at their nominal value and any accrued interest but excluding any interest payments previously cancelled, at 30 September 2019 or on any interest payment date. The convertible capital bonds are obligatory converted into ordinary shares of the Company on the occurrence of a Contingency event or a viability event. The conversion price is constant and cannot be lower than the nominal value of the Company's ordinary shares.

These financial instruments are classified as equity, as they do not include a contractual obligation for the Company to repay the holder in cash or other financial asset. The convertible capital bonds are classified as Tier 1 capital for the purpose of calculating the capital adequacy ratio.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Provisions for litigation and arbitration of disputes

Provisions for litigation and arbitration of disputes are recognized when:

- (a) the Group has a present obligation (legal or constructive) as a result of a past event
- (b) it is probable that an outflow of resources embodying economic benefits to settle the obligation and
- (c) may be a reliable estimate of the amount of the obligation.

The Group will secure legal advice on the amount of the provision of specific cases and arbitration of disputes.

The amount recognized as a provision is the best estimate of the expenditure required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the facts and circumstances of any litigation or arbitration proceedings.

Where the effect of the time value of money is material, the amount of the provision is the present value of estimated future expenditures expected to be required to settle the obligation.

When a separate liability is measured, this most likely outcome may be considered the best estimate of the liability.

Operating leases

Leases on assets arising where the Group does not undertake substantially all the risks and rewards arising from ownership of the assets are classified as operating leases.

The rent paid on a monthly basis on the operating leases is debited in the statement of comprehensive income based on the straight line method over the life of the lease.

Comparatives

The comparative amounts included in the financial statements are restated where necessary to conform to the presentation of the current year.

4. SEGMENT INFORMATION

The Company has a single business segment which is the banking and financial services and all its activities are carried out in Cyprus.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

5. NET INTEREST INCOME

	From 1 January to	
	31.12.2013	31.12.2012
	€	€
Interest income		
Balances with Central Bank of Cyprus	137.675	362.841
Loans and advances to financial institutions	1.291.390	5.134.965
Loans and advances to customers - Note (i)	174.513.419	217.872.088
Derivatives held for risk management	3.536.407	6.287.380
Government bonds	1.168.732	2.772.731
Corporate bonds	877.811	12.613.067
Total interest income	<u>181.525.434</u>	245.043.072
Interest expense		
Deposits from financial institutions	(4.005.406)	,
Deposits from customers	(67.772.114)	
Subordinated bonds	(2.637.172)	(2.587.861)
Special government bonds	<u> </u>	(2.109.300)
Total interest expense	<u>(74.414.692)</u>	<u>(109.115.617)</u>
Net interest income	<u>107.110.742</u>	135.927.455

Note:

⁽i) Loans and advances to customers are stated after deducting unwinding of interest as follows:

		From 1 January to		
	N I 4		31.12.2012	
	Note	€	€	
Loans and advances to customers		216.211.726	246.732.235	
Unwinding of interest	16	(41.698.307)	(28.860.147)	
		<u>174.513.419</u>	217.872.088	

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

6	NET INCOME	FROM FEES	AND	COMMISSIONS
v.	THE INCOME	INOMILLE		

0.	NET INCOME FROM FEES AND COMMISSIONS	From 1 Ja 31.12.2013	nuary to 31.12.2012
		€	€
	Fees and commission income		
	Commission income	10.036.859	13.573.115
	Income from fees	4.745.198	6.534.324
	Income from study fees	53.916	196.233
	Total fees and commissions income	14.835.973	20.303.672
	Fees and commission expenses		
	Expenses from fees	(720.537)	(644.153)
	Commission expenses	(675.236)	(748.674)
	Total fees and commissions expenses	(1.395.773)	(1.392.827)
	Net income from fees and commissions	13.440.200	18.910.845
7.	NET (LOSS)/PROFIT ON CHANGES OF FINANCIAL IN AT FAIR VALUE	ISTRUMENTS	MEASURED
		From 1 Is	anuary to
		From 1 Ja	•
		From 1 Ja 31.12.2013 €	anuary to 31.12.2012 €
	Surplus on revaluation of derivatives held for risk management	31.12.2013	31.12.2012
	Surplus on revaluation of derivatives held for risk management (Deficit)/surplus on revaluation of derivatives held for trading	31.12.2013	31.12.2012 €
		31.12.2013 €	31.12.2012 € 941.206
8.		31.12.2013 € (331.325)	31.12.2012 € 941.206 131.405
8.	(Deficit)/surplus on revaluation of derivatives held for trading	31.12.2013 € (331.325)	31.12.2012 € 941.206 131.405 1.072.611
8.	(Deficit)/surplus on revaluation of derivatives held for trading	31.12.2013 € (331.325) (331.325)	31.12.2012 € 941.206 131.405 1.072.611
8.	(Deficit)/surplus on revaluation of derivatives held for trading	31.12.2013 € (331.325) (331.325) From 1 Ja	31.12.2012 € 941.206 131.405 1.072.611
8.	(Deficit)/surplus on revaluation of derivatives held for trading	31.12.2013 € (331.325) (331.325) From 1 Ja 31.12.2013	31.12.2012 € 941.206 131.405 1.072.611 anuary to 31.12.2012
8.	(Deficit)/surplus on revaluation of derivatives held for trading OTHER INCOME FROM OPERATIONS Revenue from foreign exchange transactions	31.12.2013 € (331.325) (331.325) From 1 Ja 31.12.2013 €	31.12.2012 € 941.206 131.405 1.072.611 anuary to 31.12.2012 €
8.	(Deficit)/surplus on revaluation of derivatives held for trading OTHER INCOME FROM OPERATIONS Revenue from foreign exchange transactions Expenses from foreign exchange transactions - unrealized	31.12.2013 € (331.325) (331.325) From 1 Ja 31.12.2013 € 1.372.586	31.12.2012 $€$ 941.206 131.405 1.072.611 anuary to 31.12.2012 $€$ 3.501.946

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

9. STAFF COSTS

	From 1 January to		
	31.12.2013	31.12.2012	
	€	€	
Wages and salaries	33.805.267	34.769.786	
Other staff costs	563.797	610.713	
Contribution to Provident Fund	3.999.906	3.756.062	
	<u>38.368.970</u>	<u>39.136.561</u>	

The number of employees of the Group as at 31 December 2013 amounted to 737 employees (2012: 761 employees).

10. OTHER EXPENSES

	From 1 January to		
	31.12.2013	31.12.2012	
	€	€	
Advertisement and promotion expenses	1.429.064	1.750.228	
Rents payable	1.436.255	1.517.858	
Repairs and maintenance	649.736	659.886	
Write off of property, plant and equipment	450.514	43.090	
Professional expenses	1.324.406	2.601.322	
Legal fees	1.866.770	706.306	
Subscriptions for card use (VISA)	1.107.345	1.114.440	
Computer maintenance and supplies	1.142.143	1.134.432	
Insurance	758.445	685.070	
Electricity	925.829	1.081.553	
Other expenses	2.134.115	4.152.519	
	13.224.622	15.446.704	

The write off of property, plant and equipment relates to the closure of certain branches of the Group as part of the restructuring plan.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

11. LOSS FOR THE YEAR BEFORE TAXATION

The loss for the year before tax is stated after charging the following items:

		From 1 Ja	anuary to
		31.12.2013	31.12.2012
	Note	€	€
Directors' remuneration:			
Executive Directors	42(i)	594.220	628.553
Non-Executive Directors	42(i)	55.000	55.000
Independent auditors' remuneration for statutory audit			
of annual accounts		50.000	50.000
Independent auditors' remuneration for other review			
services		4.500	4.500
Independent auditors' remuneration for other non-audit			
services		45.632	54.000
Depreciation of property, plant and equipment	20	1.820.473	2.205.950
Amortization of intangible assets	21	491.037	315.123
Rent payable	10	1.436.255	1.517.858

12. TAXATION

	From1 January to		
		31.12.2013	31.12.2012
	Note.	€	€
Overseas tax – previous years		2.434.280	-
Capital gains tax		-	197.103
Special tax levy		3.443.064	2.455.890
Deferred tax - credit	22	(1.260.450)	(4.174.662)
Debit/(credit) for the year		4.616.894	(1.521.669)

The Group is taxed for corporation tax purposes at the rate of 12,5% on taxable profits of the year. Taxable profits are not subject to special contribution for defence.

Additionally, tax losses incurred from 2006 onwards, can be carried forward and offset against taxable profits for a period limited to five years. Group companies can offset losses against profits arising during the same tax year.

The special tax levy came into force on 14 April 2011. Effective from 1 January 2013 the special tax levy payable by financial institutions on total deposits, excluding deposits from other financial institutions, was increased from 0,11% to 0,15%, on balances as at 31 December of the previous year.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

12. TAXATION (cont.)

<u>Reconciliation of tax based on the taxable income and tax-based accounting (loss)/profit of the Group</u>

	From 1 January to			
		31.12.2013		31.12.2012
	%	€	%	€
Accounting loss before taxation		(99.246.774)		(39.723.913)
Tax calculated at applicable tax rates (nominal tax rate)	12,50	(12.405.847)	10,00	(3.972.391)
Tax effect of expenses not deductible for tax purposes	(0,58)	567.727	(1,25)	498.190
Tax effect of allowances and income not				
subject to tax	0,29	(283.338)	11,34	(4.503.948)
Tax effect of loss for the year	(10,94)	10.861.008	(9,57)	3.803.487
Overseas tax – previous years	(2,45)	2.434.280	-	-
Capital gains tax	-	-	(0,50)	197.103
Special Tax Levy	(3,47)	3.443.064	(6,18)	2.455.890
Taxation as per consolidated statement of				
comprehensive income (effective tax rate)	(4,65)	4.616.894	3,84	(1.521.669)

13. LOSS PER SHARE

Loss per share is calculated by dividing the loss for the year attributable to the owners of the parent company by the weighted average number of issued ordinary shares during the year.

	From 1 January to	
	31.12.2013	31.12.2012
Basic and diluted loss attributable to owners From continuing operations From discontinued operations	(103.864.274)	(38.587.438)
Basic and diluted loss attributable to owners	(103.864.274)	(31.571.180)
Weighted average number of shares	142.833.333	139.500.000
Basic and diluted loss per share (€ cent) From continuing operations From discontinued operations	(72,72)	(27,66) 5,03
Basic and diluted Loss per share (€ cent)	(72,72)	(22,63)

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

14. CASH AND DEPOSITS WITH CENTRAL BANK

	31.12.2013 €	31.12.2012 €
Cash and cash equivalents Balances with Central Bank of Cyprus	20.014.125 22.493.838	18.718.297 26.760.219
	42.507.963	45.478.516

Balances with Central Bank of Cyprus include mandatory deposits for liquidity purposes amounting to € 22.493.838 (2012: € 26.760.219). These deposits bear interest at the interbank rate of the relevant period and currency.

The exposure of the Group to market risk, interest rate risk and analysis of the above assets at maturity and currency are disclosed in note 37 of the consolidated financial statements.

15. LOANS AND ADVANCES TO FINANCIAL INSTITUTIONS

	31.12.2013 €	31.12.2012 €
Placements with Alpha Bank S.A. Group Placements with other financial institutions	228.001.653 4.179.173	696.822.197 30.381.287
	<u>232.180.826</u>	727.203.484

The exposure of the Group to market risk, interest rate risk and analysis of the above loans and advances to financial institutions at maturity and currency are disclosed in note 37 of the consolidated financial statements.

16. LOANS AND ADVANCES TO CUSTOMERS

	31.12.2013	31.12.2012
	€	€
	4.165.755.445	4.230.830.083
Loans and advances to customers	(698.693.899)	(493.874.732)
Provisions for impairment of doubtful debts		
^	<u>3.467.061.546</u>	3.736.955.351

The fair value of loans and advances to customers approximated to their carrying amount as presented in the consolidated statement of financial position, after deducting the provision for impairment (note 39).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

16. LOANS AND ADVANCES TO CUSTOMERS (cont.)

	31.12.2013 €	31.12.2012 €
Analysis by industry sector		
Manufacturing	69.322.788	77.354.684
Tourism	121.230.211	124.081.013
Trade	138.138.951	157.397.222
Buildings and construction	1.747.766.898	1.721.684.939
Business and loans to individuals	1.984.277.468	2.003.849.256
Other sectors	105.019.129	146.462.969
	4.165.755.445	4.230.830.083
Analysis by geographical region		
Cyprus	2.952.674.506	2.999.216.573
Greece	4.239.218	3.178.357
Other European countries	1.061.990.424	1.068.522.048
Other countries	146.851.297	159.913.105
	4.165.755.445	4.230.830.083

The exposure of the Group to credit risk and analysis of loans and advances to customers by industry sector, by geographical region and by maturity is disclosed in note 37 of the consolidated financial statements.

Impairment allowance

Impan ment anowance	Impairment alowance €
31.12.2013	
1 January	493.874.732
Charge for the year	172.842.090
Unwinding of interest	41.698.307
Reversals and write offs	(6.358.114)
Exchange difference	(3.363.116)
31.12.2012	<u>698.693.899</u>
1 January	324.939.008
Charge for the year	141.820.157
Unwinding of interest	28.860.147
Reversals and write offs	(2.466.774)
Exchange difference	722.194
	<u>493.874.732</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

17. INVESTMENT SECURITIES AVAILABLE FOR SALE

Investments available for sale at fai	r value		
J		31.12.2013 €	31.12.2012 €
		C	C
Government bonds and debentures		15.449.950	46.228.347
Corporate bonds and shares		1.650.571	<u>145.983.700</u>
		<u>17.100.521</u>	<u>192.212.047</u>
Listed in Stock Exchanges		15.449.950	190.561.476
Non Listed		1.650.571	1.650.571
		<u>17.100.521</u>	192.212.047
Geographical analysis based on issu	ier's region:		
	- Cyprus	17.100.521	44.532.388
	- Great Britain	-	5.382.856
	- Netherlands	-	3.304.000
	- Austria	-	3.346.530
	- Luxembourg	-	50.869.110
	- USA	-	84.777.163
		17.100.521	192.212.047

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

17. INVESTMENT SECURITIES AVAILABLE FOR SALE (cont.)

The non listed securities include the Group's interest in the company JCC Payments Systems Limited. The corporate bonds relate to financial institutions.

The movement of investments available for sale is as follows:

	Government bonds and debentures €	Corporate bonds and shares €	Total €
31.12.2013			
1 January	46.228.347	145.983.700	192.212.047
Additions	30.000.000	-	30.000.000
Disposal of matured securities	(64.500.000)	(137.517.232)	(202.017.232)
Interest receivable	694.230	-	694.230
Interest received	(656.674)	(1.119.472)	(1.776.146)
Revaluation transferred from financial			
position on disposal	(106.246)	(5.839.751)	(5.945.997)
Revaluation transferred to equity	3.790.293	143.326	3.933.619
31 December	15.449.950	1.650.571	<u>17.100.521</u>
31.12.2012			
1 January	83.064.666	1.667.803	84.732.469
Additions	132.123.639	136.460.511	268.584.150
Disposal of matured securities	(170.755.340)	-	(170.753.340)
Interest receivable	947.406	2.303.527	3.250.933
Interest received	(809.635)	(144.568)	(954.203)
Disposal of investment in subsidiary	(2.275.908)	-	(2.275.908)
Revaluation transferred to equity	3.933.519	<u>5.696.427</u>	9.629.946
31 December	46.228.347	145.983.700	192.212.047

The analysis of the above assets at maturity date is reported in note 37 of the consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

18. SUBSIDIARY

The subsidiary company and its principal activity are described below:

	Participation		Principal activities
	2013 (%)	2012	
Alpha Trustees Limited	-	100	Commissioner services (trustees)

Alpha Trustees Limited was sold on 20 December 2013 to a company of the Alpha Bank S.A. Group for the amount of $\in 100$. The subsidiary company incurred losses of $\in 606$ for the year which is included in losses from the sale of investments in subsidiaries in the consolidated statement of comprehensive income.

Alpha Trustees Limited is registered and operates in Cyprus.

19. DERIVATIVE FINANCIAL INSTRUMENTS (ASSETS & LIABILITIES)

	31.1	2.2013	31.12.	2012
Derivatives nominal value	Assets €	Liabilities €	Assets €	Liabilities €
Foreign exchange derivatives Futures Currency swaps	8.716 247.035.573 247.044.289	1.339.778.822 1.339.778.822	25.695.675 1.561.422.529 1.587.118.204	21.145.506 259.920.087 281.065.593
Total derivatives	247.044.289	1.339.778.822	1.587.118.204	281.065.593
Fair value of derivatives	31.12.2013		31.12.	2012
Foreign exchange derivatives	Assets €	Liabilities €	Assets €	Liabilities €
Futures Currency swaps	51 2.469.550 2.469.601	15.669.463 15.669.463	145.065 5.616.900 5.761.965	120.125 2.088.150 2.208.275
Total derivatives	2.469.601	15.669.463	5.761.965	2.208.275

OMΙΛΟΣ ALPHA BANK CYPRUS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

20. PROPERTY, PLANT AND EQUIPMENT

	Land (note 2) €	Buildings and improvements on leasehold premises (note 1,2) €	Improvement on lease property €	Plant and equipment €	Total €
Cost				10.511.011	
1 January 2013	5.671.333	34.408.455	219.555	19.644.941	59.944.284
Additions	-	109.612	-	346.062	455.674
Disposal of investment in subsidiary	-	(82.604)	-	(14.127)	(96.731)
Disposals	-	=	-	(117.697)	(117.697)
Write offs	<u>-</u>	(863.865)	_	(621.815)	(1.485.680)
31 December 2013	5.671.333	33.571.598	<u>219.555</u>	19.237.364	58.699.850
1 January 2012	5.671.333	34.702.032	219.555	21.299.529	61.892.449
Additions	-	108.923	-	531.834	640.757
Write offs	-	-	-	(77.460)	(77.460)
Disposal of investment in subsidiary		(402.500)	<u>-</u> _	(2.108.962)	(2.511.462)
31 December 2012	5.671.333	34.408.455	219.555	19.644.941	59.944.284

OMIΛΟΣ ALPHA BANK CYPRUS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

20. PROPERTY, PLANT AND EQUIPMENT (cont.)

		Buildings			
		and improvements		Plant	
		on leasehold	Improvement on	And	
	Land (note. 2)	premises (note.1,2)	Lease property	Equipment	Total
	€	·	€ 1	. €	€
Depreciation					
1 January 2013	-	13.177.643	219.555	17.352.945	30.750.143
Charge for the year	-	1.034.162	-	786.311	1.820.473
Disposal of investment in subsidiary	-	(82.604)	-	(14.127)	(96.731)
Disposals	-	-	-	(117.697)	(117.697)
Write offs	<u>-</u>	(421.338)	<u>-</u> _	(613.828)	(1.035.166)
31 December 2013	_	13.707.863	219.555	17.393.604	31.321.022
1 January 2012	-	12.026.851	218.929	18.082.210	30.327.990
Charge for the year	-	1.181.447	626	1.112.894	2.294.967
Write offs	-	-	-	(34.370)	(34.370)
Disposal of investment in subsidiary		(30.655)	<u>-</u>	(1.807.789)	(1.838.444)
31 December 2012		13.177.643	<u>219.555</u>	17.352.945	30.750.143
Net book value					
1 January 2012	<u>5.671.333</u>	22.297.876	<u>626</u>	2.850.735	30.820.570
31 December 2012	<u>5.671.333</u>	21.230.812	<u> </u>	<u>2.291.996</u>	<u>29.194.141</u>
31 December 2013	<u>5.671.333</u>	<u>19.863.735</u>	<u>-</u>	1.843.760	27.378.828

Note 1: As part of the restructuring plan, the Group proceeded during 2013 in closing several braches. As a result the value recognized as cost for the modification and improvement of leasehold properties have been written off from cost and accumulated depreciation. The net book value of the written off values on 31 December 2013 amounts to ϵ 442.527.

Note 2: The recoverable value of land and buildings is not less than its book value.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

21. INTANGIBLE ASSETS

	Goodwill €	Computer software €	Total €
Cost 1 January 2013 Additions Write offs 31 December 2013	- - 	7.070.246 564.422 (961) 7.633.707	- - - -
1 January 2012 Additions Disposal of investment in subsidiary 31 December 2012	7.983.545 (7.983.545)	7.180.741 790.986 (901.481) 7.070.246	15.164.286 790.986 (8.885.026) 7.070.246
Amortization 1 January 2013 Charge for year Write offs 31 December 2013	- - - 	6.134.543 491.037 (961) 6.624.619	- - - -
1 January 2012 Charge for year Disposal of investment in subsidiary 31 December 2012	- - - -	6.657.245 347.275 (869.977) 6.134.543	6.657.245 347.275 (869.977) 6.134.543
Net Book Value 1 January 2012	<u>7.983.545</u>	_523.496	8. 507.041
31 December 2012	_	935.703	935.703
31 December 2013	_	1.009.088	1.009.088

Goodwill resulted from the Group's interest in the share capital of Alpha Insurance Limited. From 1 January 2005, the Group ceased amortization of goodwill and has written off the related accumulated amortization from the cost of goodwill.

Amortization charge for the year 2012 includes amortization of the subsidiary company Alpha Insurance Limited amounting to € 32.152.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

22. DEFERRED TAX (ASSET AND LIABILITY)

	Provision for impairment of loans and advances €	Tax losses €	Difference between depreciation and capital allowances €	n Total €
31.12.2013				
1 January	-	8.177.274	(779.115)	7.398.159
Credit in the consolidated				
statement of		1 422 726	(162 276)	1 260 450
comprehensive income	_	1.422.726	(162.276)	1.260.450
31 December		9.600.000	(941.391)	8.658.609
31.12.2012				
1 January	3.970.393	_	(998.459)	2.971.934
Credit in the consolidated	3.570.353		(330.133)	2.571.551
statement of				
comprehensive income	(3.970.393)	8.177.274	2.510	4.209.391
Disposal of investment in	,			
subsidiary			216.834	216.834
31 December		0 177 274	(770 115)	7 200 150
31 December		8.177.274	<u>(779.115)</u>	7.398.159
The deferred tax assets and l	iabilities arise from	m the following	σ·	
The deferred tax assets and i	naomines arise mor	in the following	31.12.2013	31.12.2012
			€	€
Deferred tax asset			C	C
Tax losses			9.600.000	8.177.274
Deferred tax liability				
Difference between deprecia	tion and			
capital allowances			(941.391)	(779.115)
Deferred tax asset			<u>8.658.609</u>	7.398.159
D.C. 14	11 /		A 11 1 11 11 A	1
Deferred tax is provided fo				
applicable tax rates (Note 12). In the case of tax losses the applicable tax rate is 12.5% (2012:				

10%).

23. OTHER ASSETS

	31.12.2013 €	31.12.2012 €
Other receivables and prepayments Interest prepayments	530.903 <u>4.722.338</u>	2.308.866 9.621.215
	<u>5.253.241</u>	11.930.081

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

24. TAXATION

	31.12.2013 €	31.12.2012 €
Corporation tax payable/ (receivable) Capital gains tax	711.947	(1.685.462) <u>197.103</u>
	711.947	(1.488.359)
The above amounts are payable/ (receivable) within one year.		
	31.12.2013	31.12.2012
	€	€
The movement of the account is analysed as follows:		
1 January	(1.488.359)	(1.047.734)
Charge for the year	5.877.344	3.018.691
Charge for previous years	-	6.417
Payments and adjustments	(3.677.038)	(3.410.426)
Disposal of investment in subsidiary company	-	(55.307)
31 December	711.947	(1.488.359)

The charge for the year 2012 includes tax charge of the subsidiary Alpha Insurance Limited amounting to € 365.698.

25. SUBORDINATED BONDS

Subordinated bonds at amortised cost

	31.12.2013 €	31.12.2012 €
1 January Interest payable Disposal of investment in subsidiary Payments	100.176.711 2.637.172 - (2.539.525)	95.377.016 2.461.056 4.908.659 (2.570.020)
31 December	100.274.358	100.176.711

The Board of Directors of the Company has approved the issue of 1m bonds with 10 years duration and a nominal value of € 100 each which have been offered to a limited number of investors in Cyprus and abroad. The bonds were issued on 30 May 2008 and have been placed on 31 December 2008 in the Cyprus Stock Exchange where they are tradable.

The Subordinated bonds may, at the option of the Company be redeemed in whole, at their principal amount together with accrued interest, five years after their issue date, or on any interest payment date thereafter, subject to the prior consent of the Central Bank of Cyprus.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

25. SUBORDINATED BONDS (cont.)

The Subordinated bonds bear a floating interest rate which is set at the beginning of each interest period and is valid for that specific interest period.

The floating interest rate is equal to the 3-months Euribor in force at the beginning of each interest period plus a margin of 2.80%. The Subordinated bonds are not secured and in case of dissolution of the Company, their repayment shall follow in priority the repayment of the obligations of the Company over the depositors and any other creditors of the Company.

26. DEPOSITS FROM FINANCIAL INSTITUTIONS

	31.12.2013 €	31.12.2012 €
Amounts due to Alpha Bank S.A. Group Amounts due to other financial institutions Amounts due to Central Bank of Cyprus	1.066.460.919 35.771.666	1.432.912.366 80.898.065 20.072.500
	1.102.232.585	1.533.882.931

The exposure of the Group to liquidity risk and analysis of deposits from financial institutions by maturity is disclosed in note 37 of the consolidated financial statements.

The analysis of collaterals related to deposits from financial institutions is disclosed in note 33 of the consolidated financial statements.

27. DEPOSITS FROM CUSTOMERS

	31.12.2013 €	31.12.2012 €
Current Savings Fixed term or notice	562.046.878 7.378.228 1.462.515.035	253.280.203 3.149.703 2.344.242.132
	<u>2.031.940.141</u>	2.600.672.038

The exposure of the Group to liquidity risk and analysis of deposits from customers by maturity are disclosed in note 37 of the consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

28. OTHER LIABILITIES

	31.12.2013 €	31.12.2012 €
Accrued expenses Provisions for litigation and arbitration (Note i) Other payables Taxes payables on behalf of clients	3.554.467 265.000 19.158.369 1.366.262	4.004.107 344.600 11.538.277 955.912
(i) Provisions for litigation and arbitration	<u>24.344.098</u> 31.12.2013	<u>16.842.896</u> 31.12.2012
1 January Reversal for the year Provision for the year Payments for the year	344.600 (55.316) 41.400 (65.684)	357.516 (101.516) 88.600
31 December	265.000	344.600

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

29. SHARE CAPITAL

	31.12.2013		31.12	2.2012
	Number of		Number of	
	shares	€	shares	€
Authorised				
(Ordinary shares of €0,85 each)	<u>600.000.000</u>	<u>510.000.000</u>	<u>600.000.000</u>	<u>510.000.000</u>
Issued and fully paid				
1 January	139.500.000	118.575.000	139.500.000	118.575.000
Issue of shares	20.000.000	17.000.000		<u>-</u>
31 December (Ordinary shares of				
€0,85 each)	<u>159.500.000</u>	<u>135.575.000</u>	<u>139.500.000</u>	<u>118.575.000</u>

On 1st November 2013, the Group increase its share capital from $\\\in 118.575.000$ divided into 139.500.000 ordinary shares of nominal value epsilon 0.85 each to epsilon 135.575.000 divided into 159.500.000 ordinary shares of nominal value epsilon 0.85 each.

The increase in share capital was made by cash from the parent company Alpha Bank S.A. amounting to €65.000.000. The difference between the issue price and the nominal value amounted to €48.000.000 and was recognized in the statement of equity as a "share premium".

30. CONVERTIBLE CAPITAL SECURITIES

	31.12.2013 €	31.12.2012 €
Issue of convertible capital securities	64.000.000	<u>-</u>

On the 1st November 2013, the Company issued 75.294.118 perpetual convertible capital securities with no maturity with nominal value €0,85 each which were purchased by the parent company Alpha Bank S.A.

Convertible capital securities bear a fixed annual interest of 7% which is payable on the 30 September each year.

The Company may at its sole discretion at all times, elect to cancel an interest payment on a non-cumulative basis. Cancellation of a coupon payment does not constitute an event of default of interest payment, and does not entitle the holders to petition for the insolvency of the Company.

The convertible capital securities may be redeemed, at the discretion of the Company subject to the prior approval of the Central Bank of Cyprus, at their nominal value and any accrued interest but excluding any interest payment previously cancelled, at 30 September 2019 or at any subsequent interest payment date.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

30. CONVERTIBLE CAPITAL SECUTIRIES (cont.)

Mandatory cancellation of interest payment shall apply when:

- The Company fails to comply with the minimum capital requirements set by the Central Bank of Cyprus for credit institutions operating in Cyprus in the Directive on the calculation of the capital requirements and large exposures, as amended or replaced, or
- The Company has insufficient distributable items to make an interest payment, or
- The Central Bank of Cyprus may require, in its sole discretion, at any time the Company to cancel interest payments.

The convertible capital securities are obligatory converted into ordinary shares of the Company on the occurrence of a Contingency event or a Viability event. The conversion price is constant and cannot be lower than the nominal value of the Company's ordinary shares.

These financial instruments are classified as equity, as the Company does not have a contractual obligation to repay the holder in cash or other financial asset. The convertible capital securities are classified as Tier 1 capital for the purpose of calculating the capital adequacy ratio.

31. RESERVES

The revenue reserve is distributable according to the requirements of the Company Law, Cap. 113.

The investments revaluation reserve arose from the revaluation of investments available for sale. The investments revaluation reserve is not distributable but in case of disposal of revalued investments, any balance of the surplus on revaluation which belongs to the disposed investments which is included in the investments revaluation reserve, is transferred to the revenue reserve.

Companies which do not distribute 70% of their profits after taxation, as determined by the Special Defence contribution Law, during the two years after the end of taxable year that the profits are reported, it will be considered that they have distributed this amount as dividend. Special defence contribution of 20% for the year 2013 and 17% in 2014 and after will be payable on the deemed dividend distribution at the extent which owners (individuals and companies) at the end of the two year period after the end of taxable year that the profits are reported, are taxable Cyprus residents. The amount of deemed distribution of dividends is reduced by any realised dividend that has already been distributed for the year during which the profits are reported. The special defence contribution is paid by the Company for the account of the owners.

The above requirements of the Law are not applied in the case of the Company due to the fact that its owners are not residents in Cyprus for tax purposes.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

32. OFF BALANCE SHEET LIABILITIES

	2013	2012
	€	€
Contingent liabilities		
Bank guarantees	61.639.729	70.215.938
Commitments		
Letters of credit and letters of guarantees	4.790.820	7.980.916
Undrawn credit facilities	<u>165.304.991</u>	165.768.613
	<u>170.095.811</u>	173.749.529
Total off balance sheet liabilities	<u>231.735.540</u>	<u>243.965.467</u>

Documentary credits and letters of guarantee are usually compensated through respective third party liabilities.

Documentary credits which are in the form of letters of credit relating to imports/exports commit the Group to make payments to third parties on production of documents and provided that the terms of the documentary credit are satisfied. The repayment by the customer is due immediately or within up to six months.

Loan and facility limits that have been approved but not utilized by clients represent a contractual obligation. These limits are granted for a specific time period and may be cancelled by the Group at any time by giving notice to the customer.

The exposure of the Group to credit risk is disclosed in note 37 of the consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

32. OFF BALANCE SHEET LIABILITIES (cont.)

2013	Financial Services Sector €	Manufacturin €	Buildings & gConstruction €	Trading $€$	Tourism industry €	Other €	Individual €	Total €
Exposure to credit risk relating to off balance sheet items:								
Letters of credit and letters of guarantees Undrawn credit facilities	501.105 1.678.968	743.674 16.854.213	23.817.257 37.606.362	25.653.942 13.104.076	1.799.099 2.450.063	11.663.352 44.054.228	2.252.120 49.557.081	66.430.549 165.304.991
Total	2.180.073	17.597.887	61.423.619	38.758.018	4.249.162	55.717.580	51.809.201	231.735.540
2012								
Exposure to credit risk relating to off balance sheet items:								
Letters of credit and letters of guarantees Undrawn credit facilities	536.018 2.525.001	394.647 5.773.223	33.301.469 38.588.246	25.416.470 17.258.062	3.724.375 2.050.643	11.689.824 39.736.143	3.134.051 59.837.295	78.196.854 165.768.613
Total	3.061.019	6.167.870	71.889.715	42.674.532	5.775.018	51.425.967	62.971.346	243.965.467

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

33. TRANSFERS / COMMITMENTS OF FINANCIAL ASSETS

Other commitments of the Group are as follows:

31 December 2013

During 2013 the Group had no commitments.

31 December 2012

		investments	
	Special	available for	
	Government bonds	sale	
	Secured to the	Secured to the	_
	European Central	Central Bank of	
	Bank	Cyprus	
	€	€	
Nominal value of asset	73.500.000	67.500.000	
Carrying amounts of asset	75.077.900	70.273.470	
Carrying amount of associated liability	20.000.000	65.000.000	

As at 31 December 2012 there was an unused limit of €52.400.000 for the commitments to the Central Bank of Cyprus.

Under the Law 118 (1) / 2009 Republic of Cyprus, the Company disposed of through a bilateral agreement, securities issued by the Government of Cyprus with nominal value €237m which for accounting purposes are not recognized in the consolidated financial position of the Group. These securities are pledged to the European Central Bank for liquidity purposes. These securities have expired in 2012.

The fair value of financial assets and liabilities associated with commitments approximates to their carrying amount.

34. OTHER CONTINGENT LIABILITIES

Lease commitments

The minimum future commitments of leases per the lease agreements that expire at different dates up to 2032 are as follows:

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

34. OTHER CONTINGENT LIABILITIES (cont.)

	` ,	2013 €	2012 €
Within one year Between one to five years More than five years		1.089.641 3.360.048 2.601.334	1.252.614 4.575.509 3.816.233
		7.051.023	9.644.356

Litigation

As at 31 December 2013, there were pending litigations against the Group in connection with its activities. Based on legal advice, the Board of Directors proceeded to a provision for litigation matters (note 28) or to a provision for impairment of doubtful debts for some of these cases in the consolidated financial statements, where it is expected that the Group will suffer loss.

Apart from the above there are no pending litigations, claims or assessments against the Group or court decisions where the outcome of which would have a *material effect* on the consolidated financial statements apart from those already provided for.

35. CAPITAL COMMITMENTS

As at 31 December 2013, the Group's commitments for capital expenditure for which no provision has been made in the consolidated financial statements amounted to €973.944 (2012: €979.196) and represents additional work performed for the new Head Office buildings and for the cost of refurbishment of new branches.

36. CASH AND CASH EQUIVALENTS

For the purpose of the consolidated statement of cash flows, the cash and cash equivalents includes the following:

	Note.	2013 €	2012 €
Cash and deposits Loans and advances to financial institutions Deposits from financial institutions	14 15	42.507.963 232.180.826 (16.865.585)	45.478.516 727.203.484 (104.577.293)
		257.823.204	668.104.707

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT

Alpha Bank Cyprus Limited, is adhering to the provisions of Basel II, as these are adopted in the "Capital Requirements and Large Exposures Directive" of the Central Bank of Cyprus as well as the provisions of the "Corporate Governance Directive" of the Central Bank of Cyprus. The Group being a member of Alpha Bank S.A. Group, operates within the framework and procedures of risk management of the Alpha Bank S.A. Group.

The structure of the Risk Management function is based on the Risk Management Policy framework that the Group has developed and aims at:

- Compliance with the instructions of the supervisory bodies with regards to setting a policy for the acceptance, follow up and management of every risk.
- Improvement in the handling of the action taken to prevent and minimize risks.
- Effective capital planning in order to cover the risks undertaken.

Within the above framework, the Group has established Policy manuals and Procedures in specific areas relating to risk management such as:

- credit risk
- loan impairment,
- market risk,
- management of assets liabilities,
- operational risk,
- regulatory compliance, and
- capital management

The above policies are specific and are incorporated into the procedures of the Group, taking into account the requirements of the supervisory framework.

The Board of Directors and the Risk Management Committee are responsible for the risk assessment and the coordination of activities required for their management, through the supervision of the strategy and the procedures of risk management.

The Group has an independent Risk Management Unit, whose main responsibility is to implement effective methods of recognizing, quantifying and managing the risks that the Group undertakes.

The Unit has the following departments:

- Credit Risk
- Market Risk and Liquidity Risk
- Operational Risk

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk

Credit Risk refers to the potential risk that the Group may face derived from the inability of creditors or contracting parties to promptly meet their repayment obligations or to fully repay their obligations as per terms of contractual agreements.

The Group reduces credit risk with the diversification of the lending portfolio to different sectors of the economy and categories of clients. It is noted that the diversification between different sectors of the economy is limited due to the small size and the special characteristics of the Cyprus economy. Diversification between different categories of clients is achieved to the extent possible following the setting of upper credit limits to individuals and groups. Through compliance with the internal procedures of the Group and through the adoption of systems for the approval and control of the loans, the losses arising from credit risk are minimized to the greatest extent possible.

The procedures followed include among others, assessment of customers' repayment ability, and describe the stages that have to be followed from the preparation and submission of the customer's request to the appropriate approval authority to the final approval and implementation. Included in the procedures is the monitoring of customers accounts and the transactional behavior following the disbursement. The procedures are constantly reviewed in order to enhance standardization, measurement and management of credit risk.

Facilities are authorized by Committees level, subject to amount of exposure, type, rating of customer, product and collateral. The credit policy of the Company is in line with the Alpha Bank S.A. Group policy and the regulations of the Central Bank of Cyprus.

Important tools that are being used for the loan approval process as well as the credit quality classification of the loan portfolio are the rating of the credit worthiness of the borrower and the mortgaged collaterals that generate income. The Group uses various tools for assessing corporates, by using the modern tools that are used by Alpha Bank S.A. Group. The Group has also developed scoring cards for assessing new applications, which have been incorporated to the approval procedures.

The credit risk is mitigated by obtaining collaterals from customers as mortgages against their facilities.

In addition to the above, the Group monitors continuously loans with arrears and Non Performing facilities and takes all the necessary actions for containment. The recovery procedures are revised frequently aiming on their flexibility and effectiveness to mitigate credit risk.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

Impairments:

Impairment policy

The Group reviews loans and advances to customers in order to assess whether there is a need for impairment. The Company assesses whether there is objective evidence of impairment in order to proceed with customers' individual assessment for impairment. The loan portfolio is assessed on individual and collective basis.

Individual assessment for impairment

The Group has defined as 'significant for individual assessment' customers loans that are managed by the Wholesale Banking sector with facilities in excess of €300 thousands.

The assessment for impairment is performed on a quarterly basis, as follows:

The Company assesses whether objective evidence for individual assessment for impairment exists. The process for identifying loans for impairment and estimating their impairment provision consists of the following steps:

- Identification of loans which will be individually assessed and for which events exist which constitute objective evidence that an impairment loss has occurred.
- Impairment calculation on an individual basis for the loans identified in the previous step, as the difference between the recoverable amount and the carrying amount of the loan.
- Loans where no provision was made on the individual basis, will be examined under collective impairment, based on similar credit risk characteristics.

Significant loans are assessed on an individual basis if one of the following trigger events exists:

- Exposures exhibiting arrears / past due over 90 days
- Rating of borrower CC+ or worse
- Restructured customers with Cr rating per the primary systems of the Bank
- Significant difficulty of the borrower to repay third parties obligations
- Significant deterioration of the financial position and performance of the borrower
- Adverse developments is borrowers' industry outlook
- Interventions and actions by regulatory bodies/local authorities against the borrower
- Breach of contractual or credit terms and conditions.
- Adverse changes in the shareholders' structure or the management of the company or serious management issues/problems
- Occurrence of unforeseen, extreme events
- Permanent arrears and / or other problems to another member of the group of the borrower
- Borrowers provided for during the previous assessment, for whom the above criteria do not apply

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

Collective assessment for impairment

During collective assessment for impairment four categories are examined:

- Loans to clients of the Wholesale Banking Sector with balances less than €300 thousand
- Wholesale Banking Sector loans which are subject to individual assessment and no loss occurs, during individual impairment assessment, are also assessed for collective impairment based on similar credit risk characteristics
- Wholesale Banking Sector loans for which there are no impairment triggers and are not individually assessed are assessed for collective impairment after grouping them based on similar credit risk characteristics
- Retail Banking Sector Loans.

Identifying specific loans with objective evidence of impairment loss to be recognized may lead to a delay in recognition of loan impairment, which has already incurred. In this context, in accordance with IAS 39, it is appropriate to recognize impairment loss for those losses that have been «incurred but not reported» (IBNR).

The identification of loans to be impaired and the assessment of impairment includes the following steps:

- Recognition of loans to be collectively assessed
- Calculation of impairment on a collective basis of the loans identified in the preceding step
- Identification of loans to be collectively assessed for losses incurred but not reported ("IBNR")

For the provisions on collective assessment, the loans are grouped based on similar credit risk characteristics. The Impairment amount is calculated based on the credit risk characteristics of each group and the portfolio to which the borrower or loan belongs to. Statistical methods or empirical assessment are used for their assessment.

The impairment is collectively assessed provided the following apply, depending on the type of portfolio they belong to:

- Accounts in arrears over 90 days
- Accounts in arrears from 1 to 90 days
- Accounts being restructured or rescheduled
- Level of coverage from tangible collaterals

The assessment of the Wholesale portfolio is performed on a client level and for the Retail portfolio on an account level.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

Collective assessment for impairment (cont.)

In order to determine the amount of provisions required, the Group needs to estimate the amount and the timing of future cash flows. Such estimates are based on various assumptions. These include future changes in property value/ the realizable value and the liquidation time. The property prices are adjusted based on the housing price index of the Central Bank of Cyprus in order to be valued at open market values. The timeframe of the receipts of collaterals has been estimated at three years at a considerably more conservative value than the adjusted value and are discounted at net present value.

Any changes in assumptions or differences between assumptions made and the actual results can lead to significant changes in the amount of the required provision.

Restructurings - Reschedulings

The cases where the original terms of a loan agreement are renegotiated are divided into two basic categories. Those which are due to the inability of the debtor to meet their contractual obligations due to financial difficulty from an objective perspective (Restructurings) and those which are not due to the financial difficulty of the debtor to meet their obligations from an objective perspective (Reschedulings).

1. Restructurings

- 1.a. Restructured are those facilities for which measures are taken and at least one following applies:
- Substantial delay over 90 days to service the loan, applicable at the time of the restructuring.
- Substantial deterioration of the financial position of the borrower (turnover, profit, operating profit etc) verging to further deterioration.
- Events that adversely affect the financial position of the borrower. Indicative events are the cessation of business of key customers of the borrower, the destruction of property or inventory of the borrower by fire, natural disasters or other causes etc.
- Short repetitive, substantial delays in servicing the debt over 30 days.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

Restructurings - Reschedulings: (cont.):

1. **Restructurings** (cont.):

- 1.b. Simultaneously, it is examined whether one or more of the following amendments in the terms of the lending agreement concurrently apply:
- Extension of the duration of the lending arrangement over 20% of the original, even in accompanied by an increase in interest rates, as long as the new interest rate remains lower than the equivalent interest rate of similar loans (similar duration and risk) which have been granted to other borrowers.
- Part of the amount due from the borrower written off (principal or/and interest)
- Approval of a long grace period regarding the principal or/and interest which is not justified based on the nature of the lending arrangement.
- Reduction in the interest rate to facilitate the business which presumably is not performed under standard procedures for reviewing the limits of the borrower.
- Repeated increases of the lending arrangement's limits which exceed three per year, and which are not justified from the improvement or raise in economic size
- Renegotiation of the terms of the lending arrangement outside the scope of common banking practice and the market.
- Especially with regard to Business Credit, once a lending arrangement is marked as restructured, the borrower is automatically categorized in to the Credit Risk Category Cr. The borrower remains in this category for a year and as long as his dues are normally provided for. Otherwise the borrower is categorized into the Credit Risk Category D0 (in default).

2. Reschedulings

Lending arrangements characterized as reschedulings are those where measures taken do not correspond to any of the events described in paragraph 1.a. and whose contractual terms are amended mainly due to changes in market conditions, whilst simultaneously:

- There is no indication of inability by the borrower to meet their contractual obligations
- The lending arrangements are fully serviced (para. 1.a.i and 1.a.ii) until the moment in time where the terms are renegotiated
- The terms of the loan have been renegotiated within the scope of common banking practices and at market terms

The following circumstances regarding renegotiation do not consist rescheduling:

• Extension of the timeframe of the lending arrangement, without amending the remainder of the contractual terms, up until 20% of the original timeframe

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

Restructurings - Reschedulings: (cont.):

2. Reschedulings (cont.):

- Extension of the timeframe of the lending arrangement with a higher interest rate, the equivalent to market interest rates for loans of a similar Credit Risk and length.
- Increase in terms justified by the increase in size and consequently the credit needs of the borrower, or/and the improvement of client relations with the Company.

It is Group policy to diagnose at early stages temporary problems faced by clients due to the crisis and dealing with them at the stage of temporary delays through the submission of rescheduling proposals by the Business Units to the relevant committees.

DEFINITIONS:

The following definitions apply and form the basis of the following Tables:

Past Due Loans

A financial Asset is past due when the counterparty's debt is past due for over a day

Non Performing Loans

A loan is considered non-performing if it is past due over 90 days or under legal proceedings.

A loan ceases to be considered non-performing if one of the following conditions is satisfied:

- Renegotiation of the original terms and restructuring.
- Repayment of overdue amounts over 90 days due

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

DEFINITIONS (cont.):

Performing Loans

A loan is considered to be performing if it is past due for less than 90 days and is not under legal proceedings.

Restructured Loans

Circumstances regarding renegotiation of the original terms of a loan arrangement which are due to financial difficulties of the borrower to meet their contractual obligations objective.

Impaired Loans

Impaired loans are those loans defined as follows:

- Loans for which an impairment amount has been calculated during the individual assessment
- Restructured loans for which an impairment amount has been calculated during the collective assessment.
- Non-performing loans (past due over 90 days) for which an impairment amount has been calculated during the collective assessment.

Wholesale and Retail Banking credit facilities

Wholesale banking Credit facilities are included in each of the following categories subject to the characteristics of the credit facility and the obligor, as shown in the table below:

	Portfolio	Characteristics
Wholesale Banking	Corporate	Groups with turnover $>$ €2,5 mil. or credit facility $>$ €1 mil.
Creditors	SME	Groups with turnover between €0,5 mil. and €2,5 mil. or credit facility between €150 ths. and €1 mil.

Credit facilities granted to customers beyond the characteristics shown above falls within the Retail Banking sector

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

FINANCIAL INSTRUMENTS CREDIT RISK

		31.12.2013			31.12.2012	
	Exposure before impairment €	Impairment €	Net exposure to credit risk €	Exposure before impairment €	Impairment €	Net exposure to credit risk €
A. Credit risk exposure relating to balance sheet items						
Balances with Central Banks	22.493.838	_	22.493.838	26.760.619	_	26.760.619
Balances with financial institutions	s 232.180.826	_	232.180.826	727.203.484	-	727.203.484
Loans and advances to customers	4.165.755.445	698.693.899	3.467.061.546	4.231.291.675	493.874.732	3.737.416.943
Derivative financial assets	2.469.601	-	2.469.601	5.761.965	-	5.761.965
Available for sale securities: - Available for sale (government						
bonds)	15.449.950	-	15.449.950	46.228.347	-	46.228.347
- Available for sale (other)	1.650.571	-	1.650.571	145.983.701	-	145.983.701
Total amount of balance sheet items exposed to credit risk (a) Other balance sheet items not exposed to credit risk	4.440.000.231 63.255.282	698.693.899	3.741.306.332 63.255.282	5.183.229.791 70.528.882	493.874.732	4.689.355.059 70.528.882
Total assets	4.503.255.513	698 693 899	3.804.561.614		493.874.732	4.759.883.941
B. Credit risk exposure relating to off balance sheet items: Letters of guarantees, letters of credit and other guarantees Undrawn loan agreements and credit limits than cannot be recalled (committed)	66.430.549	-	66.430.549 165.304.991	78.196.854 165.768.613	-	78.196.854 165.768.613
Total amount of off balance sheet items exposed to credit risk (b)	231.735.540		231.735.540	243.965.467		243.965.467
Total credit risk exposure (a+b)	4.671.735.771	698.693.899	3.973.041.872	5.427.195.258	493.874.732	4.933.320.526

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

LOANS AND ADVANCES TO CUSTOMERS BY ASSET QUALITY (impaired or not impaired – impairment allowance –value of collateral) 31.12.2013

		31.12.2013							
	Non impaired		Impaired			Accumulated	impairment		
	loans and a	dvances	vances loans and advances			allowa	ince		
	Neither past	Past due	e						
	due nor	but not	Individually	Collectively	Total gross	Individually	Collectively	Total	Value of
	impaired	impaired	assessed	assessed	amount	assessed	assessed	net amount	collateral
	€	€	€	€	€	€	€	€	€
Retail lending									
Mortgage	681.383.210	58.714.031	-	964.757.467	1.704.854.708	-	326.849.812	1.378.004.896	1.407.796.987
Consumer	62.537.033	12.837.178	_	136.615.603	211.989.814	-	53.674.997	158.314.817	98.604.320
Credit cards	9.848.972	534.947	_	5.032.624	15.416.543	-	1.991.051	13.425.492	1.016.980
Small Business Loans	21.608.721	4.953.791	_	25.453.890	52.016.402	_	9.268.684	42.747.718	35.739.053
	775.377.936	77.039.947	-	1.131.859.584	1.984.277.467	-	391.784.544	1.592.492.923	1.543.157.340
Corporate lending									
Large	1.181.540.348	127.508.075	660.726.657	87.853.099	2.057.628.179	262.197.144	8.253.750	1.787.177.285	1.797.700.476
SME's	29.225.322	12.084.505	79.669.199	1.755.578	122.734.604	36.060.837	391.812	86.281.955	98.035.960
	1.210.765.670	139.592.580	740.395.856	89.608.677	2.180.362.783	298.257.981	8.645.562	1.873.459.240	1.895.736.436
Public sector	1.115.195				1.115.195		5.812	1.109.383	750.742
Total	1.987.258.801	216.632.527	740.395.856	1.221.468.261	4.165.755.445	298.257.981	400.435.918	3.467.061.546	3.439.644.518

An amount of ϵ 65.059.144 that is included in accumulated impairment allowance under "Collectively assessed" relates to IBNR provisions. An amount of ϵ 633.408.477 is included in impaired loans and advances relating to restructured loans past due ϵ 90 days.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. RISK MANAGEMENT (cont.)

Credit Risk (cont.)

LOANS AND ADVANCES TO CUSTOMERS BY ASSET QUALITY (impaired or not impaired – impairment allowance – value of collateral) (cont.)
31.12.2012

	31.12.2012								
	Non imp	paired	Impa	ired		Accumulated	impairment		
	loans and a	d advances loans and advances			allowa	nce			
	Neither past	Past due							
	due nor impaired	but not impaired	Individually assessed	Collectively assessed	Total gross amount	Individually assessed	Collectively assessed	Total net amount	Value of collateral
	€	€	€	€	€	€	€	€	€
Retail lending									
Mortgage	1.196.425.006	135.072.648	-	402.837.873	1.734.335.527	-	218.747.168	1.515.588.359	1.458.591.329
Consumer	115.343.371	33.232.896	-	80.529.010	229.105.277	-	57.525.432	171.579.845	115.469.766
Credit cards	11.320.301	1.063.668	-	4.424.388	16.808.357	-	3.706.687	13.101.670	1.188.984
Small Business Loans	35.132.055	7.533.542	-	15.772.617	58.438.214	-	8.746.302	49.691.912	42.055.031
	1.358.220.733	176.902.754	-	503.563.888	2.038.687.375	-	288.725.589	1.749.961.786	1.617.305.110
Corporate lending									
Large	1.120.765.660	520.187.123	430.828.039	-	2.071.780.822	180.547.220	-	1.891.233.602	1.860.688.247
SME's	38.786.796	16.091.164	64.471.630	-	119.349.590	24.601.923	-	94.747.667	101.972.859
	1.159.552.456	536.278.287	495.299.669	-	2.191.130.412	205.149.143	-	1.985.981.269	1.962.661.106
Public sector	1.473.888	-	-	-	1.473.888	-	-	1.473.888	1.472.796
Total	2.519.247.077	713.181.041	495.299.669	503.563.888	4.231.291.675	205.149.143	288.725.589	3.737.416.943	3.581.439.012

Note: The of 31.12.2012 figures were restated to be comparable with figures of 2013.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

AN ANALYSIS OF NEITHER PAST DUE NOR IMPAIRED LOANS AND ADVANCES TO CUSTOMERS

31.12.2013

Retail lending Mortgage Consumer Credit cards Small Business Loans	Strong €	Satisfactory € 681.383.210 62.537.033 9.848.972 21.608.721	Watch list (higher risk) €	Total neither past due nor impaired € 681.383.210 62.537.033 9.848.972 21.608.721	Value of collateral € 602.867.649 30.256.941 676.644 14.488.401
Sman Business Loans		775.377.936		775.377.936	648.289.635
Corporate lending Large SME's	4.177.346 1.062.553 5.239.899	186.350.104 15.961.806 202.311.910	991.012.898 <u>12.200.963</u> <u>1.003.213.861</u>	1.181.540.348 <u>29.225.322</u> <u>1.210.765.670</u>	1.106.971.538 <u>27.069.120</u> <u>1.134.040.658</u>
Public sector		383.527	731.668	1.115.195	750.742
Total	5.239.899	978.073.373	1.003.945.529	1.987.258.801	1.783.081.035
			31.12.2012		
Dotoil londing	Strong €	Satisfactory €	Watch list (higher risk) €	Total neither past due nor impaired €	Value of collateral €
Retail lending Mortgage	€ -	€ 1.196.425.006	(higher risk) €	past due nor impaired € 1.196.425.006	collateral € 1.032.369.780
9	-	€	(higher risk) €	past due nor impaired €	collateral €
Mortgage Consumer Credit cards Small Business Loans Corporate lending Large	€	€ 1.196.425.006 115.343.371 11.320.301 35.132.055 1.358.220.733 534.613.326	(higher risk) €	past due nor impaired € 1.196.425.006 115.343.371 11.320.301 35.132.055 1.358.220.733	collateral € 1.032.369.780 60.484.977 810.059 25.671.957 1.119.336.773 1.050.011.632
Mortgage Consumer Credit cards Small Business Loans Corporate lending	€ - - - - -	€ 1.196.425.006 115.343.371 11.320.301 35.132.055 1.358.220.733	(higher risk) €	past due nor impaired € 1.196.425.006 115.343.371 11.320.301 35.132.055 1.358.220.733	collateral € 1.032.369.780 60.484.977 810.059 25.671.957 1.119.336.773
Mortgage Consumer Credit cards Small Business Loans Corporate lending Large	€	€ 1.196.425.006 115.343.371 11.320.301 35.132.055 1.358.220.733 534.613.326 21.054.187	(higher risk) €	past due nor impaired € 1.196.425.006 115.343.371 11.320.301 35.132.055 1.358.220.733 1.120.765.660 38.786.796	collateral € 1.032.369.780 60.484.977 810.059 25.671.957 1.119.336.773 1.050.011.632 36.167.546

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

ASSET QUALITY OF NEITHER PAST DUE NOR IMPAIRED LOANS AND ADVANCES TO CUSTOMERS (cont.)

Credit risk rating

Debtors are rated at the following credit risk ratings: AA, A+, A, A-, BB+, BB, BB-, B+ B, B-, CC+, CC, CC-, C, C rating, D0, D1, E

For the purposes of completing the table «Asset Quality of Neither Past Due Nor Impaired Loans and Advances to Customers », at the higher rating the rates AA, A+, A, A- and BB+ apply, at the Satisfactory rating the rates BB, BB-, B+, B-, CC+, CC apply and at the unrated and under surveillance (higher risk) CC- and lower apply.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

AGEING ANALYSIS OF PAST DUE BUT NOT IMPAIRED LOANS AND ADVANCES TO CUSTOMERS BY PRODUCT LINE

31	12	20	13
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	Retail lending				Corpora	Total past due but not	
				Small		impaired	
	Mortgage	Consumer	Credit cards	business loans	Large	SME's	
	€	€	€	€	€	€	€
1 - 30 days	44.042.538	7.032.812	284.001	2.349.676	21.474.601	3.292.239	78.475.867
31 - 60 days	10.097.478	3.551.870	121.689	1.468.415	1.385.922	1.085.317	17.710.691
61 - 90 days	4.574.016	2.250.850	129.257	1.135.699	5.850.760	763.225	14.703.807
91 - 180 days	-	597	-	-	8.512.113	811.416	9.324.126
181 - 360 days	-	792	-	-	41.502.644	2.253.794	43.757.230
> 360 days	_	257	<u>-</u>	<u> </u>	48.782.034	3.878.515	52.660.806
Total	<u>58.714.032</u>	<u>12.837.178</u>	<u>534.947</u>	<u>4.953.790</u>	127.508.074	<u>12.084.506</u>	<u>216.632.527</u>
Value of							
collateral	<u>51.557.477</u>	5.803.031	24.996	4.090.386	123.261.965	<u>11.281.186</u>	<u>196.019.041</u>

31.12.2012

	Retail lending				Corpora	Corporate lending		
				Small busines	SS			
	Mortgage	Consumer	Credit cards	loans	Large	SME's	impaired	
	€	€	€	€	€	€	€	
1 - 30 days	79.164.381	9.108.772	536.258	3.876.692	99.284.996	5.368.378	197.339.477	
31 - 60 days	34.720.903	10.107.728	322.622	753.710	248.783.781	2.398.147	297.086.891	
61 - 90 days	21.187.364	8.592.715	204.788	2.238.483	100.278.389	2.063.459	134.565.198	
91 - 180 days	-	1.753.004	-	18.434	44.146.549	1.988.684	47.906.671	
181 - 360 days	-	1.466.837	-	614.583	22.844.198	2.623.592	27.549.210	
> 360 days	<u>-</u>	2.203.840	<u>-</u>	31.639	4.849.211	1.648.904	8.733.594	
Total	<u>135.072.648</u>	33.232.896	1.063.668	7.533.541	<u>520.187.124</u>	<u>16.091.164</u>	<u>713.181.041</u>	
Value of								
collateral	<u>118.165.056</u>	21.898.605	113.986	6.550.115	<u>493.219.861</u>	<u>15.170.748</u>	<u>655.118.371</u>	

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

AGEING ANALYSIS OF IMPAIRED LOANS AND ADVANCES TO CUSTOMERS BY PRODUCT LINE

31.12.2013

	Retail lending				Corporate lending			
	24	Small business						
	Mortgage	Consumer €	Credit cards	loans	Large	SME's	C	
	€	€	€	€	€	€	€	
Not past due	381.946.262	18.701.534	852	1.254.512	231.989.674	1.814.423	635.707.257	
1 - 30 days	8.116.774	1.922.642	-	464.676	31.427.492	1.572.877	43.504.461	
31 - 60 days	9.446.823	1.041.391	-	615.723	4.683.979	323.816	16.111.732	
61 - 90 days	8.716.919	973.214	_	20.546	4.003.608	-	13.714.287	
91 - 180 days	9.086.366	5.038.009	199.853	1.837.886	4.354.326	923.223	21.439.663	
181 - 360 days	3.042.457	5.144.919	2.115.015	2.600.537	26.549.389	3.732.114	43.184.431	
> 360 days	<u>268.378.156</u>	<u>56.571.744</u>	951.539	10.853.844	<u>181.034.100</u>	<u>36.778.148</u>	<u>554.567.531</u>	
Total net amount	<u>688.733.757</u>	<u>89.393.453</u>	3.267.259	17.647.724	484.042.568	<u>45.144.601</u>	1.328.229.362	
Value of collateral	<u>753.371.862</u>	62.544.348	315.340	<u>17.160.266</u>	567.466.973	<u>59.685.654</u>	1.460.544.443	

31.12.2012

		Retail le	ending				
	Mortgage €	Consumer €	Credit cards €	Small business loans €	Large €	SME's €	Total €
Not past due	599.463	-	-	-	47.188.042	1.746.490	49.533.995
1 - 30 days	=	-	-	_	1.532.021	-	1.532.021
31 - 60 days	-	-	_	_	9.790.710	276.619	10.067.329
61 - 90 days	-	67.532	-	-	16.645.735	726.937	17.440.204
91 - 180 days	14.784.037	3.547.932	166.860	1.014.442	10.121.118	1.309.684	30.944.073
181 - 360 days	18.065.601	4.642.148	549.890	1.187.674	29.986.710	8.285.795	62.717.818
> 360 days	<u>151.037.905</u>	14.931.084	951	5.025.231	135.016.482	27.524.182	333.535.835
Total net amount	184.487.006	23.188.696	717.701	7.227.347	<u>250.280.818</u>	<u>39.869.707</u>	505.771.275
Value of collateral	308.056.492	33.086.184	264.939	9.832.960	<u>317.456.754</u>	50.634.566	<u>719.331.895</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

LOAN-TO-VALUE RATIO	(LTV)	OF MORTGAGE LENDING

	31.12.2013	31.12.2012
	Mortg	ages
	€	€
< 50%	188.498.056	200.418.224
50% - 70%	238.092.210	248.278.750
71% - 80%	157.572.407	170.007.392
81% - 90%	185.430.390	200.206.759
91% - 100%	227.721.074	255.450.421
101% - 120%	382.100.782	413.114.948
121% - 150%	189.086.124	170.655.507
> 150%	136.353.665	76.203.526
Total exposure	1.704.854.708	1.734.335.527
Average LTV (%)	<u>75,32</u>	73,90

BREAKDOWN OF COLLATERAL AND GUARANTEES

31.12.2013

Value of collateral received

	value of conateral received								
Retail lending	Real estate collateral € 1.488.104.447	Financial collateral € 8.480.837	Other collateral \in 46.572.056	Total € 1.543.157.340					
Corporate lending	1.312.969.542	40.018.179	542.748.715	1.895.736.436					
Public sector		750.742	<u> </u>	750.742					
Total	<u>2.801.073.989</u>	49.249.758	<u>589.320.771</u>	3.439.644.518					
		31	.12.2012						
		Value of co	ollateral received						
	Real estate	Financial							
	collateral	collateral	Other collateral	Total					
	€	€	€	€					
Retail lending	1.511.901.530	10.421.899	94.981.681	1.617.305.110					
Corporate lending	1.130.788.691	43.495.095	788.377.320	1.962.661.106					
Public sector		1.472.796		1.472.796					
Total	2.642.690.221	55.389.790	883.359.001	3.581.439.012					

The Group has not received any collaterals it may sell or re-assign in case of non existence of liability breach by the debtor.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

REPOSSESSED COLLATERALS

31.12.2013

Accumulated Carrying amount Value of impairment of collaterals collaterals Of which in allowance Of which in repossessed Net disposal repossessed 2013 31.12.2013 2013 31.12.2013 Value	Disposal during the year		
31.12.2013	Net gain/(loss) on disposal		
Real Estate 559.068 - - 559.068 -			
31.12.2012			
Balance Sheet balances Disposal duri	ng the year		

	Value of		Accumulated		Carrying amount				
	collaterals		impairment		of collaterals		Net		
	repossessed	Of which in	allowance	Of which in	repossessed	Net disposal	gain/(loss) on		
	31.12.2012	2012	31.12.2012	2012	31.12.2012	Value	disposal		
	€	€	€	€	€	€	€		
Real Estate	559.068	_		-	559.068	-	<u>-</u>		

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

LOANS AND ADVANCES TO CUSTOMERS, IMPAIRED LOANS, IMPAIRMENT ALLOWANCE BY PRODUCT LINE, INDUSTRY AND GEOGRAPHICAL REGION

31.12.2013

		Cyprus			Greece			Rest of Europe			Other countrie	s
	Gross amount	Impaired amount	Accumulated impairment allowance	Gross amount	Impaired amount	Accumulated impairment allowance	Gross amount	Impaired amount	Accumulated impairment allowance	Gross amount	Impaired amount	Accumulated impairment allowance
	€	€	€	€	€	€	€	€	€	€	€	€
Retail lending	829.537.220	425.767.729	132.000.119	2.465.053	828.271	225.853	1.060.296.970	671.794.222	246.749.098	91.978.226	33.469.362	12.809.473
Mortgage	564.111.488	270.141.599	70.223.218	1.754.224	765.572	198.061	1.050.919.441	663.752.694	244.508.054	88.069.556	30.097.601	11.920.479
Consumer	198.835.784	125.321.662	50.584.870	688.769	58.496	26.317	8.887.191	7.885.821	2.182.851	3.578.070	3.349.624	880.959
Credit cards	14.790.085	4.856.008	1.925.069	22.060	4.203	1.475	279.249	155.707	58.193	325.151	16.707	6.313
Small Business												
Loans	51.799.863	25.448.460	9.266.962	-	-	-	211.089	-	-	5.449	5.430	1.722
Corporate lending	2.122.022.092	830.003.536	306.419.319	1.774.165	-	110.525	1.693.454	72	100.358	54.873.071	926	273.342
Financial institutions	5.154.228	2.568.987	589.658	-	-	-	-	-	-	568	87	61
Manufacturing	47.567.458	23.243.776	13.208.229	22	-	-	-	-	-	21.755.308	1	-
Real Estate												
Development	454.109.082	77.070.186	27.056.963	-	-	-	-	-	-	279	150	105
Construction	1.291.075.503	586.358.292	212.723.174	-	-	-	-	-	-	2.582.034	212	236.709
Whole sale and retail												
trade	107.605.651	52.879.082	23.988.742	-	-	-	81	-	-	30.533.219	-	-
Transportation	7.635.011	2.259.297	1.127.336	-	-	-	-	-	-	-	-	-
Tourism	121.230.211	51.089.677	8.175.331	-	-	-	-	-	-	-	-	-
Services	86.050.922	34.534.234	19.547.314	1.774.143	-	110.525	1.693.373	72	100.358	1.663	476	36.467
Other sectors	1.594.026	5	2.572	-	-	-	-	-	-	-	-	-
Public sector	1.115.195	-	5.812	-	-	-	-	-	-	-	-	-
Total	2.952.674.507	1.255.771.265	438.425.250	4.239.218	828.271	336.378	1.061.990.424	671.794.294	246.849.456	146.851.297	33.470.288	13.082.815

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

LOANS AND ADVANCES TO CUSTOMERS, IMPAIRED LOANS, IMPAIRMENT ALLOWANCE BY PRODUCT LINE, INDUSTRY AND GEOGRAPHICAL REGION

31.12.2012

31.12.2012		Cyprus			Greece			Rest of Europe			Other countrie	25
	Gross amount	Impaired amount	Accumulated impairment allowance	Gross amount	Impaired amount	Accumulated impairment allowance	Gross amount	Impaired amount	Accumulated impairment allowance	Gross amount	Impaired amount	Accumulated impairment allowance
	€	€	€	€	€	€	€	€	€	€	€	€
Retail lending	870.180.942	170.543.683	97.701.370	2.554.343	260.469	112.134	1.065.470.692	323.593.018	186.428.121	100.481.398	9.166.718	4.483.964
Mortgage	579.381.591	76.368.049	34.065.387	1.828.378	229.812	88.645	1.057.077.170	317.304.446	180.367.417	96.048.388	8.935.566	4.225.719
Consumer	216.487.618	74.138.441	51.317.459	703.976	27.316	20.741	7.885.264	6.151.665	5.943.515	4.028.419	211.588	243.717
Credit cards	16.218.172	4.270.394	3.575.131	21.989	3.341	2.748	291.060	136.907	117.189	277.136	13.746	11.619
Small Business												
Loans	58.093.561	15.766.799	8.743.393	-	-	-	217.198	-	-	127.455	5.818	2.909
Corporate lending	2.128.023.336	495.297.994	205.141.716	624.013	-	-	3.051.357	-	-	59.431.706	1.675	7.429
Financial institutions	19.204.757	2.455.007	308.702	-	-	-	-	-	-	566	200	140
Manufacturing	49.042.086	15.771.405	10.069.164	-	-	-	-	-	-	24.390.766	100	60
Real Estate												
Development	452.088.375	49.800.545	15.634.405	-	-	-	538.543	-	-	302.834	100	70
Construction	1.260.090.854	356.987.612	145.336.605	-	-	-	-	-	-	3.111.330	312	6.637
Whole sale and retail												
trade	115.772.475	35.056.332	15.466.734	-	-	-	-	-	-	30.553.796	113	-
Transportation	9.022.030	1.554.775	796.206	-	-	-	-	-	-	43	-	-
Tourism	122.166.283	7.957.035	3.719.612	-	-	-	-	-	-	-	-	-
Services	99.127.023	25.715.281	13.601.530	624.013	-	-	2.512.814	-	-	1.072.371	850	522
Other sectors	1.509.453	2	208.758	-	-	-	-	-	-	-	-	-
Public sector	1.473.888	-	-	-	-	-	-	-	-	-	-	-
Total	2.999.678.166	665.841.677	302.843.086	3.178.356	260.469	112.134	1.068.522.049	323.593.018	186.428.121	159.913.104	9.168.393	4.491.393

Note.: Included in the accumulated impairment allowance are losses incurred but not reported (IBNR). IBNR concerns provisions for non impaired loans and advances.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

INTEREST INCOME RECOGNISED BY QUALITY OF LOANS AND ADVANCES AND PRODUCT LINE

31.12.2013

	Interest income on non impaired loans and advances €	Interest income on impaired loans and advances €	Total interest income €
Retail lending	39.466.606	41.669.911	81.136.517
Corporate lending	60.266.705	33.066.582	93.333.287
Public sector	43.615	_	43.615
Total interest income	99.776.926	74.736.493	_174.513.419
		31.12.2012	
	Interest income on non impaired loans and advances €	Interest income on impaired loans and advances €	Total interest income €
Retail lending	73.539.046	27.427.414	100.966.460
Corporate lending	93.540.679	23.311.865	116.852.544
	73.340.077	45.511.005	
Public sector	78.400		78.400

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

ANALYSIS OF RESTRUCTURED LOANS AND ADVANCES TO CUSTOMERS

31.12.2013

	Total amount of loans and advances €	Total amount of restructured loans and advances €	Restructured loans and advances (%)
Neither past due nor impaired	1.987.258.801	90.373.950	4,55
Past due but not impaired	216.632.527	4.122.268	1,90
Impaired	1.961.864.117	833.254.651	42,47
Total gross amount	4.165.755.445	927.750.869	22,27
Individual impairment allowance	(298.257.981)	(45.009.491)	15,09
Collective impairment allowance	(400.435.918)	(114.439.477)	28,58
Total net amount	3.467.061.546	<u>768.301.901</u>	22,16
Value of collateral	3.439.644.519	777.007.144	22,59
		31.12.2012	
	Total amount of loans and advances	Total amount of restructured loans and advances	Restructured loans and advances (%)
	€	€	€
Neither past due nor impaired	2.519.247.077	400.437.379	15,90
Past due but not impaired	713.181.041	243.026.338	34,08
Impaired	998.863.557	60.179.334	6,02
Total gross amount	4.231.291.675	703.643.051	16,63
Individual impairment allowance	(205.149.143)	(11.667.009)	5,69
Collective impairment allowance	(288.725.589)	(2.881.847)	1,00
Total net amount	3.737.416.943	689.094.195	18,44
Value of collateral	3.581.439.012	<u>618.189.251</u>	17,26

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Credit risk (cont.)

RESTRUCTURED LOANS	S AND ADVA	NCES TO C	CUSTOMERS I	BY PRODUCT
<u>LINE</u>			31.12.2013 €	31.12.2012 €
Retail lending				
Mortgage			408.226.777	304.528.469
Consumer			22.638.781	26.608.247
Credit Card			852	810
Small Business Loans			2.355.456	8.086.415
			433.221.866	339.223.941
Corporate lending				
Large			333.141.265	345.763.212
SME's			1.938.770	4.107.042
			335.080.035	349.870.254
Total			<u>768.301.901</u>	<u>689.094.195</u>
OTHER RECEIVABLES				
	Loans and advances to financial institutions €	Derivative financial assets €	Investment securities available for sale €	Total €
2013				
AA- to AA+	133 034	_	_	133 034
AA- to AA+ A- to A+	133.034 1.452.847	-	-	133.034 1.452.847
		2.469.550	- - 15.449.950	
A- to A+	1.452.847	2.469.550 51	- - 15.449.950 1.650.571	1.452.847
A- to A+ Lower than A-	1.452.847			1.452.847 248.514.445
A- to A+ Lower than A- Unrated	1.452.847 230.594.945	51	1.650.571	1.452.847 248.514.445 1.650.622
A- to A+ Lower than A- Unrated Not past due nor impaired	1.452.847 230.594.945	51	1.650.571	1.452.847 248.514.445 1.650.622
A- to A+ Lower than A- Unrated Not past due nor impaired 2012 AA- to AA+ A- to A+	1.452.847 230.594.945 232.180.826 488.465 13.171.892	2.469.601	1.650.571 17.100.521 57.519.640	1.452.847 248.514.445 1.650.622 251.750.948 58.008.105 13.171.892
A- to A+ Lower than A- Unrated Not past due nor impaired 2012 AA- to AA+ A- to A+ Lower than A-	1.452.847 230.594.945 232.180.826 488.465 13.171.892 713.543.114	51 2.469.601 - - 5.616.900	1.650.571 17.100.521 57.519.640 - 133.024.604	1.452.847 248.514.445 1.650.622 251.750.948 58.008.105 13.171.892 852.184.618
A- to A+ Lower than A- Unrated Not past due nor impaired 2012 AA- to AA+ A- to A+	1.452.847 230.594.945 232.180.826 488.465 13.171.892	2.469.601	1.650.571 17.100.521 57.519.640	1.452.847 248.514.445 1.650.622 251.750.948 58.008.105 13.171.892

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Market risk

Market risk is the risk of loss in economic value or income, that arises from unfavourable impact in price or volatility that is observed in interest rates, exchange rates, shares, bonds or commodities.

The management policy followed for Market risk as well as the accepted limits are set by the Asset and Liability Committee (ALCO), within which the Treasury Division operates. The Asset and Liability Committee acts within the parameters set by the relevant policies of the Group and in particular according to the Policy manuals and Procedures in areas of market risk and the management of assets and liabilities.

The Group has set limits for the following risks:

- Currency risk position for spot & forwards
- Interest rate risk
- Credit risk on interbank transactions and bonds

Interest rate risk

Interest rate risk arises from the different readjustment dates in the interest bearing assets and liabilities of the Group. The Group analyses the interest rate gaps for each time period for each currency (interest rate gap analysis) for all the interest bearing elements and uses this analysis for measuring the effects of a change in interest rates in its revenues. The above analysis enables the Group to measure the effects of an interest rate change to its Economic value, as well as the net interest income, enabling the Group to monitor effectively interest rate risk.

Currency	Change in interest rate scenario (parallel shift in yield curve)	Impact on net interest income (for a period of one year) (€'000)	Impact on equity (€'000)
ELIDO	+50 b.p.	750	231
EURO	-50 b.p.	(750)	(231)
US DOLLAR	+50 b.p.	(43)	(27)
US DOLLAR	-50 b.p.	43	27
CWICC ED ANC	+50 b.p.	1.033	1.978
SWISS FRANC	-50 b.p.	(1.033)	(1.978)
Other Currencies	+50 b.p.	(118)	(7)
Other Currencies	-50 b.p.	118	7

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Interest rate risk (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK AT 31 DECEMBER 2013

CURRENCY – USD (\$)	Total €000	Up to 7 days €000	8 to 30 days €000	1month to 3 months €000	4 to 6 months €000	7 to 12 months €000	1 year to 5 years €000	More than 5 years €000	Non- interest bearing position €000
Cash	325	-	-	-	_	-	-	-	325
Loans and advances to financial institutions	8.953	8.082	871	-	-	-	_	-	-
Loans and advances to companies	13.300	4.086	5.821	67	1.465	-	-	-	1.861
Loans and advances to individuals	8.503	280	3.379	2.997	1.043	229	-	-	575
Derivative financial assets	160.581	14.975	98.361	47.245	-	-	-	-	-
TOTAL ASSETS	191.662	27.423	108.432	50.309	2.508	229	-	-	2.761
Deposits from financial institutions	1.002	1.002	-	-	-	-	-	-	-
Deposits from customers	190.715	141.944	22.536	12.543	5.796	6.744	1.152	-	_
Derivative financial liabilities	9	-	-	9	-	-	-	-	-
TOTAL LIABILITIES	191.726	142.946	22.536	12.552	5.796	6.744	1.152	-	
NET POSITION IN USD	(64)	(115.523)	85.896	37.757	(3.288)	(6.515)	(1.152)	-	2.761

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Interest rate risk (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK AT 31 DECEMBER 2013 (cont.)

CURRENCY – EURO (€)	Total €000	Up to 7 days €000	8 to 30 days €000	1month to 3 months €000	4 to 6 months €000	7 to 12 months €000	1 year to 5 years €000	More than 5 years €000	Non- interest bearing position €000
Cash	41.754	22.494	_	-	-	-	-	-	19.260
Loans and advances to financial institutions	217.120	217.120	-	-	-	-	-	-	-
Investment securities available for sale	17.101	-	14.513	-	28	-	1.000	-	1.560
Loans and advances to companies	1.372.566	699.195	131.242	211.595	149.161	762	-	-	180.611
Loans and advances to individuals	640.911	389.007	106.381	44.815	8.725	1.547	-	-	90.436
Derivative financial assets	1.407.100	29.041	483.014	9	247.036	648.000	-	-	
TOTAL ASSETS	3.696.552	1.356.857	735.150	256.419	404.950	650.309	1.000	-	291.867
Deposits from financial institutions	1.085.474	355.636	726.635	-	-	3.203	-	-	-
Deposits from customers	1.803.641	559.538	274.532	250.644	223.392	302.793	191.839	-	903
Subordinated bonds	100.274	-	-	100.274	-	-	-	-	-
Derivative financial liabilities	184.176	15.000	119.176	50.000	-	-	-	-	_
TOTAL LIABILITIES	3.173.565	930.174	1.120.343	400.918	223.392	305.996	191.839	-	903
NET POSITION IN EURO	522.987	426.683	(385.193)	(144.499)	181.558	344.313	(190.839)	-	290.964

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Interest rate risk (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK AT 31 DECEMBER 2013 (cont.)

CURRENCY – SWISS FRANC (CHF)	Total €000	Up to 7 days €000	8 to 30 days €000	1month to 3 months €000	4 to 6 months €000	7 to 12 months €000	1 year to 5 years €000	More than 5 years €000	Non- interest bearing position €000
Cash	24	-	_	_	_	_	_	-	24
Loans and advances to financial institutions	519	519	-	-	_	-	-	_	-
Loans and advances to companies	482.387	6.531	128.015	176.505	106.816	-	-	_	64.520
Loans and advances to individuals	873.775	65.063	450.574	194.238	33.979	2.789	-	-	127.132
Derivative financial assets	19.143	-	19.143	_	-	-	-	_	
TOTAL ASSETS	1.375.848	72.113	597.732	370.743	140.795	2.789	-	-	191.676
Deposits from customers	1.925	459	-	1.466	-	-	_	-	-
Derivative financial liabilities	1.384.816	-	488.759	-	244.379	651.678	-	-	-
TOTAL LIABILITIES	1.386.741	459	488.759	1.466	244.379	651.678	-	-	<u>-</u>
NET POSITION IN SWISS FRANCS	(10.893)	71.654	108.973	369.277	(103.584)	(648.889)	-	-	191.676

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Interest rate risk (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK AT 31 DECEMBER 2012 (cont.)

CURRENCY – USD (\$)	Total €000	Up to 7 days €000	8 to 30 days €000	1month to 3 months €000	4 to 6 months €000	7 to 12 months €000	1 year to 5 years €000	More than 5 years €000	Non- interest bearing position €000
Cash	414	-	_	_	_	-	-	-	414
Loans and advances to financial institutions	131.979	71.293	24.819	35.867	-	-	-	-	-
Loans and advances to companies	21.135	11.190	6.471	129	1.605	-	-	-	1.740
Loans and advances to individuals	9.787	177	3.619	3.156	1.340	322	-	-	1.173
Derivative financial assets	291.766	113.688	41.097	136.981	-	-	-	-	
TOTAL ASSETS	455.081	196.348	76.006	176.133	2.945	322	-	-	3.327
Deposits from financial liabilities	16.872	557	7.745	8.570	-	-	-	-	_
Deposits from customers	410.008	299.699	64.890	33.735	9.362	2.322	-	-	-
Derivative financial liabilities	25.551	-	21.146	20	4.385	-	-	-	
TOTAL LIABILITIES	452.431	300.256	93.781	42.325	13.747	2.322	-	-	
NET POSITION IN USD	2.650	(103.908)	(17.775)	133.808	(10.802)	(2.000)	-	-	3.327

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Interest rate risk (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK AT 31 DECEMBER 2012 (cont.)

CURRENCY – EURO (€)	Total €000	Up to 7 days €000	8 to 30 days €000	1month to 3 months €000	4 to 6 months €000	7 to 12 months €000	1 year to 5 years €000	More than 5 years €000	Non- interest bearing position €000
Cash	44.645	26.760	-	-	-	-	-	-	17.885
Loans and advances to financial institutions	567.478	530.693	34.780	2.005	-	-	-	-	-
Investment securities available for sale	192.212	-	37.632	12.592	3.654	11.373	124.846	-	2.115
Loans and advances to companies	1.400.602	817.389	167.656	186.525	149.971	1.089	-	-	77.972
Loans and advances to individuals	688.582	461.311	114.982	41.632	9.955	1.862	-	-	58.840
Derivative financial assets	1.576.418	-	590.133	307.764	678.521	-	-	-	
TOTAL ASSETS	4.469.937	1.836.153	945.183	550.518	842.101	14.324	124.846	-	156.812
Deposits from financial liabilities	1.478.597	771.974	699.914	3.505	-	3.204	-	-	-
Deposits from customers	2.130.177	523.976	398.751	398.639	434.518	309.450	62.874	-	1.969
Subordinated bonds	100.177	-	-	100.177	-	-	-	-	-
Derivative financial liabilities	292.719	113.053	41.266	138.400	-	-	-	-	
TOTAL LIABILITIES	4.001.670	1.409.003	1.139.931	640.721	434.518	312.654	62.874	-	1.969
NET POSITION IN EURO	468.267	427.150	(194.748)	(90.203)	407.583	(298.330)	61.972	-	154.843

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Interest rate risk (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK AT 31 DECEMBER 2012 (cont.)

CURRENCY – SWISS FRANC (CHF)	Total	Up to 7 days	8 to 30 days	1month to 3 months	4 to 6 months	7 to 12 months	1 year to 5 years	More than 5 years	Non- interest bearing position
Cash	35	_	_	-	-	-	-	-	35
Loans and advances to financial institutions	2.279	2.279	-	-	-	-	-	-	-
Loans and advances to companies	546.717	95.992	211.972	133.690	46.090	-	-	-	58.973
Loans and advances to individuals	997.738	69.870	483.644	210.803	40.411	3.727	-	-	189.283
TOTAL ASSETS	1.546.769	168.141	695.616	344.493	86.501	3.727	-	-	248.291
Deposits from customers	2.570	931	1.543	-	83	13	_	_	-
Derivative financial liabilities	1.544.897	-	567.429	306.494	670.974	-	-	-	
TOTAL LIABILITIES	1.547.467	931	568.972	306.494	671.057	13	-	-	-
NET POSITION IN SWISS FRANCS	(698)	167.210	126.644	37.999	(584.556)	3.714	-	-	248.291

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Foreign currency risk

Foreign currency risk arises from maintaining an open position in one or more foreign currencies. The Group maintains a small position in foreign currencies which in each case is much lower than the approved limits set by the Central Bank and the Asset and Liability Committee. Due to this, the impact on the income of the Group is not materially affected by foreign currency changes and consequently no sensitivity analysis is required in respect to this issue.

Liquidity risk

Liquidity risk arises from the potential difficulty in finding adequate liquid funds to cover the obligations of the Group; that is the replacement of the existing funds as they come due or withdrawn, or to meet customer needs for further advances.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Liquidity Risk (cont.)

	Without			Between		
	fixed	On demand	8 days to	3 months	More than	
31.12.2013	maturity	0-7 days	3 months	and 1 year	1 year	Total
Assets	€	€	€	€	€	€
Cash and deposits with Central Bank of Cyprus	-	20.014.125	22.493.838	-	-	42.507.963
Loans and advances to financial institutions	-	226.997.955	5.182.872	-	-	232.180.827
Loans and advances to customers Investment securities available for sale	585.568.896 1.650.571	21.527.368 13.904.955	42.171.954	156.049.660	2.661.743.669 1.544.995	3.467.061.547 17.100.521
Derivative financial assets	-	-	-	-	2.469.601	2.469.601
Other assets	5.253.241	-	-	_	0	5.253.241
Total assets	592.472.708	282.444.403	69.848.664	156.049.660	2.665.758.265	3.766.573.700
Liabilities						
Subordinated bonds	-	-	749.083	2.247.250	110.487.167	113.483.500
Deposits from financial institutions	-	5.076.578	42.904.977	8.687.197	1.060.634.215	1.117.302.967
Deposits from customers	-	428.447.313	786.969.990	509.201.008	319.500.224	2.044.118.535
Derivative financial liabilities	-	15.669.463	-	-	-	15.669.463
Other liabilities	24.344.098	-	-	-	-	24.344.098
Total liabilities	24.344.098	449.193.354	830.624.050	520.135.455	1.490.621.606	3.314.918.563
Off balance sheet items						
Letter of guarantees	-	9.846.831	14.595.374	30.306.369	6.891.155	61.639.729
Undrawn Credit facilities	<u> </u>	27.369.738	142.471.041	255.032	-	170.095.811
		37.216.569	157.066.415	30.561.401	6.891.155	231.735.540

Note 1: Liabilities are stated based on the estimated payment at maturity.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Liquidity Risk (cont.)

Loans and advances to financial institutions - 611.278.994 115.843.926 80.564 - 727.203.484 Loans and advances to customers 760.530.818 70.474.663 83.836.219 307.865.302 2.514.709.941 3.737.416.943 Investment securities available for sale 1.667.803 52.434.668 20.666.190 11.273.685 106.169.702 192.212.048 Investment securities available for sale Derivative financial assets 11.930.009 5.761.965 5.761.965 Other assets 11.930.009 5.761.965 5.761.965 Total assets 774.128.630 752.906.622 247.106.554 319.219.551 2.626.641.608 4.720.002.965 Liabilities Subordinated bonds 491.478 1.474.433 109.338.078 111.303.988 Deposits from financial institutions Deposits from customers 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Derivative financial liabilities Derivative financial liabilities 2.208.275 2.208.275 Other liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees Letter of guarantees 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities 2.6003.587 139.499.994 265.032 - 165.768.615		Without			Between		
Assets € £ 45.78.5.16 25.78.5.5.20 25.78.78.5.14 25.78.5.30 28.38.36.219 307.865.302 2.514.709.941 33.73.41.6.942 10.00.00 20.00.00 20.00.66.190 11.273.685 106.169.702 192.212.048 10.00.00 10.00.0		fixed	On demand	8 days to	3 months	More than	
Cash and deposits with Central Bank of Cyprus 18.718.297 26.760.219 - - 45.478.516 Loans and advances to financial institutions - 611.278.994 115.843.926 80.564 - 727.203.48-6 Loans and advances to customers 760.530.818 70.474.663 83.836.219 307.865.302 2.514.709.941 3.737.416.942 Investment securities available for sale 1.667.803 52.434.668 20.666.190 11.273.685 106.169.702 192.212.048 Derivative financial assets - - - - 5.761.965 5.761.965 Other assets 11.930.009 - - - - 5.761.965 5.761.965 Total assets 774.128.630 752.906.622 247.106.554 319.219.551 2.626.641.608 4.720.002.962 Liabilities Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.985 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225	31.12.2012	maturity	0-7 days	3 months	and 1 year	1 year	Total
Loans and advances to financial institutions - 611.278.994 115.843.926 80.564 - 727.203.482 Loans and advances to customers 760.530.818 70.474.663 83.836.219 307.865.302 2.514.709.941 3.737.416.942 Investment securities available for sale 1.667.803 52.434.668 20.666.190 11.273.685 106.169.702 192.212.048 Other assets 11.930.009 - - - 5.761.965 5.761.965 Other assets 11.930.009 - - - - 5.761.965 5.761.965 Total assets 774.128.630 752.906.622 247.106.554 319.219.551 2.626.641.608 4.720.002.965 Liabilities Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.98 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.87 Derivative financial liabilities - 569.819.520 889.792.202 740.500.030 499.592.170 </th <th>Assets</th> <th>€</th> <th>€</th> <th>€</th> <th>€</th> <th>€</th> <th>€</th>	Assets	€	€	€	€	€	€
Loans and advances to customers 760.530.818 70.474.663 83.836.219 307.865.302 2.514.709.941 3.737.416.942 Investment securities available for sale 1.667.803 52.434.668 20.666.190 11.273.685 106.169.702 192.212.048 2.501.965 2.51.965	Cash and deposits with Central Bank of Cyprus	-	18.718.297	26.760.219	-	-	45.478.516
Investment securities available for sale	Loans and advances to financial institutions	-	611.278.994	115.843.926	80.564	-	727.203.484
Derivative financial assets - - - - 5.761.965 5.761.965 Other assets 11.930.009 - - - - - 11.930.005 Total assets 774.128.630 752.906.622 247.106.554 319.219.551 2.626.641.608 4.720.002.965 Liabilities Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.98 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Other liabilities - 2.208.275 - - - 2.208.275 Other liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.85	Loans and advances to customers	760.530.818	70.474.663	83.836.219	307.865.302		3.737.416.943
Other assets 11.930,009	Investment securities available for sale	1.667.803	52.434.668	20.666.190	11.273.685	106.169.702	192.212.048
Total assets 774.128.630 752.906.622 247.106.554 319.219.551 2.626.641.608 4.720.002.965 Liabilities Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.985 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Derivative financial liabilities - 2.208.275 - - - 2.208.275 Other liabilities 16.841.194 - - - 16.841.194 Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613 <th>Derivative financial assets</th> <th>-</th> <th>-</th> <th>-</th> <th>-</th> <th>5.761.965</th> <th>5.761.965</th>	Derivative financial assets	-	-	-	-	5.761.965	5.761.965
Liabilities Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.988 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Derivative financial liabilities - 2.208.275 - - - 2.208.275 Other liabilities 16.841.194 - - - - 16.841.194 Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Other assets	11.930.009	_	_	_	_	11.930.009
Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.988 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Derivative financial liabilities - 2.208.275 - - - 2.208.275 Other liabilities 16.841.194 - - - - 16.841.194 Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Total assets	774.128.630	752.906.622	247.106.554	319.219.551	2.626.641.608	4.720.002.965
Subordinated bonds - - 491.478 1.474.433 109.338.078 111.303.988 Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Derivative financial liabilities - 2.208.275 - - - 2.208.275 Other liabilities 16.841.194 - - - - 16.841.194 Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613							
Deposits from financial institutions - 202.392.453 38.741.934 45.302.264 1.290.399.225 1.576.835.876 Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Derivative financial liabilities - 2.208.275 Other liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613							
Deposits from customers - 569.819.520 889.792.202 740.500.030 499.592.170 2.699.703.922 Derivative financial liabilities - 2.208.275 - - - 2.208.275 Other liabilities 16.841.194 - - - - 16.841.194 Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	2 00 0 - 00 00 00 00 00 00 00 00 00 00 00	-	-	491.478	1.474.433	109.338.078	
Derivative financial liabilities - 2.208.275 - - 2.208.275 Other liabilities 16.841.194 - - - - 16.841.194 Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Deposits from financial institutions	-	202.392.453	38.741.934	45.302.264	1.290.399.225	1.576.835.876
Other liabilities 16.841.194 _	Deposits from customers	-	569.819.520	889.792.202	740.500.030	499.592.170	2.699.703.922
Total liabilities 16.841.194 774.420.248 929.025.614 787.276.727 1.899.329.473 4.406.893.256 Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Derivative financial liabilities	-	2.208.275	_	-	-	2.208.275
Off balance sheet items Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Other liabilities	16.841.194	-	-	-	_	16.841.194
Letter of guarantees - 2.593.925 25.151.860 42.868.366 7.582.703 78.196.854 Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Total liabilities	16.841.194	774.420.248	929.025.614	787.276.727	1.899.329.473	4.406.893.256
Undrawn Credit facilities - 26.003.587 139.499.994 265.032 - 165.768.613	Off balance sheet items						
- 20.003.38/ 139.499.994 203.032 - 103./08.013	Letter of guarantees	-	2.593.925	25.151.860	42.868.366	7.582.703	78.196.854
29 507 512 164 651 954 42 122 200 7 502 702 242 065 467	Undrawn Credit facilities	-	26.003.587	139.499.994	265.032	_	165.768.613
- 20.37/.312 104.031.034 43.133.398 /.382./03 243.903.40/		-	28.597.512	164.651.854	43.133.398	7.582.703	243.965.467

Note 1: Liabilities are stated based on the estimated payment at maturity.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Operational risk

Operational risk is defined as the risk of direct or indirect losses arising either from internal inadequate procedures and systems, human behaviour, or other external factors, including legal risk.

The Group has implemented the Operational Risk Management Framework as analysed in the Group Policy. The basic pillars of this policy are listed below:

- The organisational structure of managing operational risk
- The collecting and processing of data relating to operational risk events
- The evaluation of the risk and the determination of risk mitigation action

Under this Framework, the Company operates an Operational Risk Management Committee which is overseeing the implementation of the operational risk management policy of the Group and its activities and actions related to the effective management of operational risk.

Within the above framework, all data is recorded in the specialized system which is located at the parent company Alpha Bank S.A. This is the tool used for input and processing of operational risk data that is classified according to Banking activity sector as defined by Basel II.

Simultaneously the Group in cooperation with Alpha Bank S.A. Group has established a number of Risk Indicators for which it collects data. These indicators help monitor operational risk.

In managing operational risk, structured self-assessments are conducted by business units as well as infrastructure and support units with the aim of identifying, recording, and evaluating potential operational risk and action plans are drafted to counter it.

Regulatory compliance

The Company operates an independent Regulatory Compliance Division as required by the provisions of the Central Bank of Cyprus directive "Framework of Principles of Operation and Criteria of Assessment of Bank's Organisational structure, Internal Governance and Internal Control Systems".

The Compliance Division is administratively independent of other units responsible for risk management, or executive duties, or other audit / internal audit duties. The division reports directly to the Managing Director, is supervised by the Group Compliance Head of the Group and reports to the Board of Directors through the Audit Committee.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

37. FINANCIAL RISK MANAGEMENT (cont.)

Regulatory compliance (cont.)

The aim of the Compliance Division is the prevention and effective management of compliance risks, according to the relevant compliance framework (Regulatory Compliance Risk) that may arise from the business activity of the financial institution. This can be achieved through the establishment of adequate policies and processes, and the adoption of recognition control, monitoring mechanism of relevant controls, aiming at the preservation of the integrity and reputation of the Bank.

Additionally, through the Compliance officer, as defined in the Central Bank Directive "Directive to Banks for the Prevention of money laundering and financing of terrorism", implements appropriate procedures aiming timely and ongoing compliance of the Bank with the supervisory framework in place in relation to the prevention of the financial system being used for money laundering and the financing of terrorism.

Financial assets – liabilities subject to offsetting

At 31 December 2013, there were no transactions for which the Group was required to offset its financial assets or financial liabilities in accordance with the requirements of IAS 32.

38. OPERATING ENVIRONMENT

During 2013 the Cyprus economy entered a period of deep recession following the agreement for financial support with the European Union, the European Central Bank and the International Monetary Fund (the "Troika"). The agreement that was ratified by the Eurogroup on 25 March 2013 included the provision of financial assistance to the Republic of Cyprus of up to €10 billion subject to compliance with the macroeconomic adjustment program. The decision included the recapitalization of the two largest banks in Cyprus through a "bail in" process.

On 22 March 2013 legislation was enacted by the House of Representatives concerning restrictive measures in respect of transactions executed through the banking institutions operating in Cyprus. The extent and duration of the restrictive measures are decided by the Minister of Finance and the Governor of the Central Bank of Cyprus and were enforced on 28 March 2013. The temporary restrictive measures, with respect to banking and cash transactions include restrictions on cash withdrawals, the cashing of cheques and transfers of funds to other credit institutions in Cyprus and abroad. The temporary restrictive measures regarding the movements of capital were deemed necessary due to the lack of credibility in the banking sector.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

38. OPERATING ENVIRONMENT (cont.)

On 29 March 2013 the Central Bank of Cyprus issued decrees relating to Laiki Bank and Bank of Cyprus, implementing measures for these two banks under the Resolution of Credit and Other Institutions Law of 2013. On the basis of the relevant decrees, Laiki Bank was placed into resolution. The recapitalization process for the Bank of Cyprus was completed in accordance with the relevant decrees of the Resolution Authority through a "bail-in" process.

Within this framework, a new economic environment was formed in Cyprus and the banking sector in particular. During 2013 the Cyprus economy contracted with a decrease in the Gross Domestic Product by 5,4%. In addition, unemployment level increased to 17% at the year end.

Irrespective of the above, the macroeconomic performance during 2013 was better than the program preliminary targets. As a result of this, the first and second review of Cyprus economic program by Troika were positive. During 2013, the Eurogroup approved the disbursement of the scheduled tranches of financial assistance to Cyprus.

The third review was conducted early in 2014 and was also positive, and on 2 April 2014 Eurogroup approved the disbursement of the next tranche.

The two decrees imposed by the Cyprus Government concerning restrictive measures in the banking activities were gradually relaxed based on the 8th of August 2013 agreement between Cyprus Government and Troika.

The changes to the regulatory environment, the restrictions imposed on the movement of funds and in general the negative economic environment, have a negative impact on the Company's activities. The Company through the application of a strict risk management framework aims to maintain and develop selected activities in order to return to growth as soon as the economy allows it.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

39. FAIR VALUE

The fair value represents the amount that an entity would have received upon the disposal of an asset or the amount that the entity would have paid in order to transfer a liability, in an ordinary transaction between market participants, at the valuation date.

The table below depicts the fair value of financial instruments which measures fair value not based on the fair value hierarchy assessment but instead using amortizing method.

Fair value hierarchy of financial assets and liabilities measured at fair value

			31.12.201	3	
	Level 1	Level 2	Level 3	Total fair value	Total book value
	€	€	€	€	€
Financial assets Loans and advances to customers	-	-	3.467.112.000	3.467.112.000	3.467.061.546
Financial liabilities Subordinated Bonds Deposits from	-	50.000.000	-	50.000.000	100.274.358
customers	-	-	2.032.364.778	2.032.364.778	2.031.940.141

The fair value of deposits and bonds is calculated on the basis of interbank interest rate curve after subtracting the margin of each type of deposit. The future cash flows are discounted depending on the duration of the deposit and the corresponding interest rates.

The fair value of loans is calculated on the basis of interbank interest rate curve to which both the liquidity premium and the credit risk spread are added.

The fair value of all other financial assets and liabilities measured at amortized cost does not materially differ from the respective carrying amount.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

39. FAIR VALUE (cont.)

Fair value hierarchy of financial assets and liabilities measured at fair value

31.12.2013

	Level 1	Level 2	Level 3	Total fair value
	€	€	€	€
Financial Assets				
Investment available for sale	_	15.444.950	1.650.571	17.100.521
Derivative financial assets	-	2.469.601	-	2.469.601
Financial liabilities				
Derivative financial liabilities	-	15.669.463	-	15.669.463

To determine the fair value of the Group investment in the company JCC Payments Systems Limited at Level 3, a valuation method has been used based on the net position of the company.

The various levels are defined as follows:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

40. CAPITAL ADEQUACY

The capital adequacy of the Company is supervised by the Central Bank of Cyprus in accordance with the Directive on the calculation of capital requirements and large exposures.

During 2013, the Central Bank of Cyprus required, for Pillar I, a minimum 8% Core Tier I ratio plus a margin calculated based on the percentage of the assets of the Company compared to the gross domestic product of Cyprus. In addition, the Central Bank of Cyprus required a minimum Tier I ratio equal to Core Tier I plus a margin of 1,5% and a minimum total capital adequacy ratio equal to Tier I plus a margin of 2%. As at 31 December 2013, the Central Bank of Cyprus increased the Core Tier I ratio to 9%, with a temporary suspension (with no minimum) of the capital requirements for Tier I and total capital adequacy ratio. The Central Bank of Cyprus may require additional capital requirements for risks not fully covered by Pillar I (Pillar II).

The Company fully complied with the minimum capital requirements during 2013.

The Company during 2013 increased its capital base by €129mil. capital (€65mil shares and €64mil. convertible capital securities). The increase in capital was determined by the Central Bank of Cyprus, according to the capital needs of the Company based on the adverse scenario of the diagnostic assessment carried out by PIMCO for the year 2012. The diagnostic review undertaken as part of the assessment of the banking system of the country and aimed at determining the capital requirement of each company, based on a basic and adverse macroeconomic scenario for the next three years.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

40. CAPITAL ADEQUACY (cont.)

Capital adequacy ratios are analysed below:

	31.12.2013	31.12.2012
	€′000	€′000
Capital base		
Share Capital	135.575	118.575
Share premium	63.335	15.335
Retained earnings	265.017	368.881
Difference from conversion of share capital	600	600
Less: Intangible assets	(1.009)	(936)
Less: Investment revaluation reserve	(79)	
Total Core Tier I capital	463.439	502.455
Convertible capital securities	64.000	
Total Tier I capital	527.439	502.455
Subordinated bonds	90.000	100.000
Investment revaluation reserve		1.933
Total capital	617.439	604.388
Total risk weighted assets	2.920.063	3.292.175
Core Tier I ratio	15,9%	15,3%
Tier I ratio	18,1%	15,3%
Total capital adequancy ratio	21,1%	18,4%

Since 1 January 2014, a new regulation known as CRR and a new directive known as CRD IV are effective for the capital adequacy calculations. The Central Bank of Cyprus has chosen to gradually implement the new regulation and directive based on the transitional provisions which have not yet been determined. The Company is evaluating the potential impact on its capital and capital requirements from the adoption of CRR and CRD IV. The Company expects that the impact of the application of CRR and CRD IV will be manageable.

The Company takes part in the exercise of banking supervision in accordance with the provision of the regulation on the single supervision mechanisms through its parent company Alpha Bank S.A.

41. PARTICIPATION OF DIRECTORS IN THE COMPANY'S SHARE CAPITAL

The Board of Directors members, their spouses and their children do not hold directly or indirectly any interest in the Company's share capital in accordance with article 60(4) of the Cyprus Stock Exchange Law at 31 December 2013.

During the period covering from 31 December 2013 and 30 days before the notification for convening the Annual General Meeting, there was no fluctuations in the above amounts.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

42. RELATED PARTY TRANSACTIONS

Related Parties includes the spouses, the children and companies in which any Board of Director members or Key Management Personnel holds directly or indirectly at least 20% of the voting rights in a General Meeting. All transactions with the board members, the key management personnel and their related parties are performed at arm's length.

(i) Transactions with Directors

	31.12.2013 €	31.12.2012 €
Loans and advances to Board of Directors Members and Related Parties	471.453	1.489.208
Deposits by Board of Directors Members and Related Parties	1.003.244	<u>1.071.666</u>
Non executive Directors Fees as Members of the Board	55.000	55.000
Executive Directors		
Salaries and benefits	554.262	597.744
Social insurance contributions by employer etc.	16.065	12.133
Retirement benefits	23.893	18.676
Total remuneration for Executive		
Directors	594.220	628.553

Credit facilities to executive and non-executive directors, per director, do not exceed 1% of the Group's net assets

(ii) Transactions with Key Management

The Group considers the members of the Executive Committee and the Internal audit Manager as Key Management.

	31.12.2013	31.12.2012
	€	€
Loans and advances to Key Management Personnel and Related Parties	985.355	<u>683.284</u>
Deposits by Key Management Personnel and Related Parties	<u>2.268.749</u>	<u>1.021.388</u>
Key Management Personnel		
Salaries and benefits	866.432	1.068.207
Social insurance contributions by employer etc.	82.252	97.587
Retirement benefits	114.192	132.846
Total remuneration for Key Management Personnel	1.062.876	1.298.640

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

42. RELATED PARTY TRANSACTIONS (cont.)

(ii) Transaction with parent company

During the year, the parent company Alpha Bank S.A. has granted bank guarantees totaling €179.361.029 (2012: €328.881.539) in relation to loans and advances granted to specific clients.

	31.12.2013 €	31.12.2012 €
Assets		
Loans and advances to financial institutions	227.975.038	696.600.336
Derivative financial instruments	2.469.550	5.616.900
	230.444.588	702.217.236
Liabilities		
Deposits by financial institutions	1.066.460.919	1.432.912.364
Derivative financial instruments	15.669.463	2.208.274
Bonds	21.646.200	20.204.200
Other liabilities	59.388	35.703
	1.103.835.970	1.455.360.541
	From 1	January to
	From 1 31.12.2013	January to 31.12.2012
Income Interest income Cain on revolution of derivative financial	31.12.2013	31.12.2012
	31.12.2013 €	31.12.2012 €
Interest income Gain on revaluation of derivative financial	31.12.2013 €	31.12.2012 € 10.843.864
Interest income Gain on revaluation of derivative financial instruments Expenses	31.12.2013 € 4.520.012	31.12.2012 € 10.843.864 1.072.611 11.916.475
Interest income Gain on revaluation of derivative financial instruments	31.12.2013 € 4.520.012	31.12.2012 € 10.843.864 1.072.611
Interest income Gain on revaluation of derivative financial instruments Expenses Interest expense	31.12.2013 € 4.520.012	31.12.2012 € 10.843.864 1.072.611 11.916.475

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

42. RELATED PARTY TRANSACTIONS (cont.)

(iii) Transactions with Alpha Bank S.A. Group companies

	31.12.2013 €	31.12.2012 €
Assets	Č	C
Loans and advances by financial institutions	26.616	221.861
Other assets	100	-
	26.716	<u>221.861</u>
Liabilities		
Deposits by customers	19.917.510	16.535.494
Bonds	4.700.000	4.900.000
Other liabilities	13.334	8.659
Other payable accounts	<u>16.261.670</u>	4.064.627
	41.092.514	<u>25.508.780</u>
	From 1 Ja	nuary to
	From 1 Ja 31.12.2013	nuary to 31.12.2012
Income	31.12.2013	31.12.2012
Income Gain on sale of investment in subsidiary	31.12.2013	31.12.2012
	31.12.2013	31.12.2012 €
Gain on sale of investment in subsidiary	31.12.2013	31.12.2012 € 12.307.034
Gain on sale of investment in subsidiary Interest Income	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220 617.785
Gain on sale of investment in subsidiary Interest Income	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220
Gain on sale of investment in subsidiary Interest Income Commission receivable	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220 617.785
Gain on sale of investment in subsidiary Interest Income Commission receivable Expenses	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220 617.785 16.132.039
Gain on sale of investment in subsidiary Interest Income Commission receivable Expenses Interest Expense	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220 617.785
Gain on sale of investment in subsidiary Interest Income Commission receivable Expenses Interest Expense Loss on sale of investment in subsidiary	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220 617.785 16.132.039 10.129.707
Gain on sale of investment in subsidiary Interest Income Commission receivable Expenses Interest Expense	31.12.2013 €	31.12.2012 € 12.307.034 3.207.220 617.785 16.132.039

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2013

43. MINORITY INTEREST

Minority interests represent the share of equity of the subsidiary company Alpha Insurance Limited attributable to owners outside the Company.

The movement of account is presented below:

The movement of account is presented seriou.	2013 €	2012 €
1 January	-	3.301.512
Profit for the year	-	385.194
Deficit from revaluation of available for sale		
investments	-	(333.093)
Sale of investment in subsidiary company		(3.353.613)
31 December	_	3.301.512

44. GOING CONCERN PRINCIPLE

The consolidated financial statements were prepared on a going concern basis. During the examination of the ability of the Group to operate as a going concern, the Board of Directors took into regard the results of the check by PIMCO which was aimed, amongst other things, at determining the capital requirements of each bank based on a basic and adverse macroeconomic scenario for the next three years. The Company during 2013 reinforced its capital base by \in 129 mil. by issuing ordinary shares worth \in 65 mil. and convertible bonds worth \in 64 mil. thereby covering in full the requirement of the adverse scenario.

At the present stage, the Company takes part through its parent company Alpha Bank S.A. in supervisory banking exercises in accordance to the provisions of the annual supervisory mechanism. The Board of Directors is not in a position to predict all the outcomes that may have an impact on the Group from the forthcoming exercise and as a result the impact on the financial performance, cash flow, financial position and capital of the Group.

The Board of Directors estimate that should further capital requirements arise, they will be manageable and may be covered via the business plan in place. As a result of the above, the consolidated financial statements have been prepared on a going concern basis.

45. EVENTS AFTER THE REPORTING PERIOD

Important events which occurred in the economic environment of the Group after the reporting period, are described in note 38 of the consolidated financial statements.

The consolidated financial statements were approved for issue by the Board of Directors of the Company on 30 April 2014.

Additional risks disclosures 2013

Additional risks disclosures (unaudited)

Definitions:

According to the Central Bank of Cyprus Directive which entered into force on 21 February 2014, "Loan Impairment and Provisioning Procedures" financial institutions should disclose specific information regarding the quality of their loan portfolio. The relevant tables are presented below. The definitions used are in accordance with the Central Bank of Cyprus Directive on the definitions of non performing and restructured credit facilities which entered into force on 1 July 2013.

Definition of non-performing credit facility

A non-performing credit facility is defined as:

- A credit facility which presents arrears for a period of more than ninety days,
- A restructured facility which at the time of restructuring was classified as non-performing, or presented accruals for a period of more than sixty days (these provisions do not apply to facilities which were performing as at 15 March 2013, restructured between 18th March 2013 and 30th September 2013 and the modified repayment schedule do not include lump sum payment equal to 20% or higher of the outstanding balance or grace period over 12 months on interest and grace period over 24 months for capital repayment).
- Restructured more than once over a period of 18 months (facilities fully covered by cash collaterals are exempted).

Definition of restructured credit facility

A restructured credit facility is defined as:

• Any action of the credit institution that changes the terms and/or conditions of debtor's credit facilities aiming to deal with the existing or expected debtor's difficulties to service the debt according to the existing repayment program.

Additional risks disclosures (unaudited)

ANALYSIS OF LOAN PORTFOLIO BY INDUSTRY – TABLE A

31 December 2013

Performing credit facilities

	Total Credit facilities €'000	Other performing credit facilities €'000	Rescheduling €'000	Restructured facilities €'000	Total €'000	Non performing credit facilities €'000
1. Credit facilities to corporate legal entities	1.982.065	155.081	912.045	152.744	1.219.870	762.195
Construction	1.199.667	17.110	523.992	114.562	655.664	544.003
Real estates	435.399	28.949	327.168	6.881	362.998	72.401
Tourism	110.924	36.151	25.643	24.395	86.189	24.735
Wholesale and retail trade	102.867	8.880	22.981	6.906	38.767	64.100
Manufacturing	56.263	25.548	1.018	-	26.566	29.697
Other	76.945	38.443	11.243	-	49.686	27.259
2. Credit facilities to retail legal entities	258.824	68.007	26.314	11.465	105.786	153.038
Construction	109.076	17.582	15.121	3.950	36.653	72.423
Real estates	46.258	16.986	3.008	1.098	21.092	25.166
Tourism	22.664	6.142	2.601	3.700	12.443	10.221
Wholesale and retail trade	17.673	5.320	717	305	6.342	11.331
Manufacturing	11.860	3.317	1.109	243	4.669	7.191
Other	51.293	18.660	3.758	2.169	24.587	26.706
3. Credit facilities to private individuals Credit facilities for the purchase/	1.924.866	496.858	212.031	311.004	1.019.893	904.973
construction of immovable property	1.682.149	424.365	212.030	280.309	916.704	765.445
(a) owner occupied	495.808	154.009	64.505	77.859	296.373	199.435
(b) for other purposes	1.186.341	270.356	147.525	202.450	620.331	566.010
Consumer loans	172.208	36.557	1	24.498	61.056	111.152
Credit cards	13.413	8.584	_	1	8.585	4.828
Current accounts	41.162	23.398	-	4.976	28.374	12.788
Credit facilities to sole traders	15.934	3.954	-	1.220	5.174	10.760
4. Total credit facilities (1+2+3)	4.165.755	719.946	1.150.390	475.213	2.345.549	1.820.206
Provisions	698.694	6.736	22.938	34.562	64.236	634.458

Note 1: The restructurings include credit facilities whose terms have been amended for reasons other than the financial difficulties of the borrower.

Additional risks disclosures (unaudited)

ANALYSIS OF LOAN PORTFOLIO BY DATE OF GRANTING THE FACILITITY – TABLE B

31 December 2013

of Beelinger	Total loan portfolio			Credit facilities to private individuals for the purchase/construction of Credit facilities to legal entities immovable property						Other credit facilities to private individuals		
Date facility granted	Total credit facilities	Non-performing credit facilities	Impairment provision	Total credit facilities	Date facility granted	Total credit facilities	Non- performin g credit facilities	Impairment provision	Total credit facilities	Date facility granted	Total credit facilities	Non- performing credit facilities
	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000
Within 1 year	51.456	16.557	4.280	26.574	11.522	1.226	10.874	2.079	909	14.009	2.957	2.145
1 - 2 years	134.051	39.338	12.970	92.681	26.715	7.202	15.138	2.092	718	26.232	10.531	5.049
2 - 3 years	85.239	32.052	8.768	52.207	19.026	3.957	17.995	3.876	1.071	15.038	9.150	3.740
3 - 5 years	543.687	312.005	109.170	273.011	190.112	58.032	233.851	99.196	41.869	36.825	22.697	9.269
5 - 7 years	2.532.142	1.063.885	433.855	1.328.187	479.246	178.552	1.127.845	532.945	233.031	76.110	51.694	22.273
7 - 10 years More than 10	547.455	256.125	87.466	247.119	117.012	34.475	257.937	114.691	43.604	42.399	24.422	9.387
years	271.724	100.244	42.184	221.110	71.600	32.243	18.509	10.568	2.561	32.104	18.077	7.380

Note 1: The loans to individuals for the purchase/construction of immovable property includes housing loans and loans for other purposes

Note 2: The other credit facilities to private individuals includes all other loans to individuals